



TEXAS SOUTHMOST COLLEGE DISTRICT

80 Fort Brown • Brownsville, Texas 78520 • (956) 882-3879 • Fax: (956) 882-8811 • www.tsc.edu

TAKE NOTICE THAT A REGULAR MEETING OF THE BOARD OF TRUSTEES

OF

TEXAS SOUTHMOST COLLEGE DISTRICT

will be held in the

Gorgas Board Room at The University of Texas and Texas Southmost College,

80 Fort Brown, Brownsville, Texas 78520

commencing at 5:30 p.m. on Thursday, February 21, 2013, to consider

and act on the following Agenda:

Board of Trustees

Francisco G. Rendon
Chair

Adela G. Garza
Vice Chair

Trey Mendez
Secretary

Robert A. Lozano, M.D., Ph.D.

Reynaldo García, DDS

René Torres

Ramon Champion Hinojosa

Agenda

Posted Friday, February 15, 2013

FILED AND RECORDED
OFFICIAL PUBLIC RECORDS
On: Feb 15, 2013 at 03:19P

Joe G Rivera
County Clerk
By
Lamar Cantu, Deputy
Cameron County

1. Call to Order
2. Announcements
3. Public Comment. No presentation will exceed three minutes.
4. Mission Statement
5. Consideration and Approval of Minutes of the Regular Meeting of January 24, 2013, and the Special Meeting of February 11, 2013
6. Consideration and Approval of Proposal for Private Cloud Hosting Services
7. Consideration and Approval of a Budget Amendment for FY 2013
8. Report of the First Quarter Financial Statements and Investments for FY 2013
9. Executive Session
 - a. Consultation with Attorney on Pending Real Estate Issues, Section 551.072, Texas Government Code. The Real Property discussion will address the purchase, exchange, lease, or value of Real Estate.
 - b. Consultation with Attorney on Pending Personnel Issues, Section 551.074, Texas Government Code. The deliberation may include a discussion of the evaluation and employment contract of the President.

10. Action on Executive Session Matters

11. Adjournment and Announcement of Next Meeting Dates

a. Thursday, March 21, 2013

Texas Southmost College District

Minutes of the Regular Meeting of the Board of Trustees

January 24, 2013

The Board of Trustees of the Texas Southmost College District convened in open session on January 24, 2013, at 5:30 p.m., in the Gorgas Board Room at Texas Southmost College. Board members present were Francisco G. Rendon, Chair; Adela G. Garza, Vice Chair; Trey Mendez, Secretary; Dr. Robert Lozano; René Torres; Ramon Hinojosa and Dr. Reynaldo García. Also present was Dr. Lily F. Tercero, President of Texas Southmost College.

1. Call to Order

The meeting was called to order by Chairman Rendon at 5:35 p.m.

2. Announcements

Chairman Rendon called on Dr. Tercero to make the announcements. Dr. Tercero announced that there will be a Legislative Tour of the Valley for newly elected legislators. The group will be visiting the campus for a brunch on Friday, January 25, 2013 from 10:00 a.m. – 12:00 p.m. in Salon Cassia. The panelists that will be addressing the Legislators will include: Dr. Shirley Reed, Dr. Robert Nelson, Dr. Cesar Maldonado, Dr. Juliet Garcia and herself. Each panelist will be given a 15 minute window to highlight their legislative agenda.

Dr. Tercero reminded the Board that the Brownsville Day at the State Capitol will be held on January 28-29, 2013 in Austin. Dr. Tercero reported that several Trustees were planning to attend.

Dr. Tercero announced that the United Brownsville organization has passed a resolution in support of Texas Southmost College's efforts in advocating that the 83rd Legislature approve "hold harmless" state funding for Texas Southmost College. Dr. Tercero called on Mr. Mike Gonzalez, Executive Director for United

Brownsville. Mr. Gonzalez stated the United Brownsville board passed a resolution recognizing the reestablishment of Texas Southmost College as a separate fully comprehensive public Community College that will enrich and enhance educational opportunities within our community, and to advocate that the 83rd Legislature approve “hold harmless” state funding for Texas Southmost College.

Dr. Tercero announced the retirement of Dr. Robert Aguero, Vice President for Instruction and Student Services. Dr. Aguero’s last day will be January 31, 2013. Mr. Rendon presented Dr. Aguero with a plaque for grateful appreciation for his outstanding service and leadership to Texas Southmost College. Dr. Aguero thanked Dr. Tercero and members of the Board for the opportunity to have served Texas Southmost College.

3. Speakers to Agenda Items and Public Discussion

There were no speakers.

4. Mission Statement

Chairman Rendon read the existing mission for Texas Southmost College District as follows:

“Transforming our communities through innovative learning opportunities”

5. Approval of Minutes of Previous Meetings

Consideration and Approval of Minutes of the Regular Meeting on December 13, 2012

A motion was made by Mr. Torres to approve the Minutes of the Regular Meeting on December 13, 2012 as presented. The motion was seconded by Mr. Mendez and carried unanimously.

6. Resolution Granting Certain Tax Exemptions to Certain Historic Sites Under the 2013 Heritage Plan

Consideration and Possible Action on Adoption of Resolution Granting Tax Exemptions to Certain Historic Sites Under the 2013 Heritage Plan

Chairman Rendon called on Mr. Chet Lewis, Vice President for Administration and Finance to make the presentation. Mr. Lewis introduced Mr. Peter Goodman,

Director of the Downtown Historic District for the City of Brownsville, to present the item. Mr. Goodman presented the resolution granting certain tax exemptions to certain historic sites under the 2013 Heritage Plan. He stated that this would be the 26th year of continued commitment to the restoration and preservation of historic properties in Brownsville. The financial implications to the District would be a total of \$10,061.77 in tax forgone for the 62 properties.

A motion was made by Mrs. Garza to adopt the resolution granting certain tax exemptions to certain historic sites under the 2013 Heritage Plan as presented. The motion was seconded by Mr. Torres and carried. Mr. Mendez abstained from the vote. Exhibit "A"

7. Audit Committee Report

Chairman Rendon called on Mr. Torres to give the report. Mr. Torres reported that the Audit Committee met on Tuesday, January 22, 2013, however, a quorum was not present. No action was taken at this meeting. Audit Committee members present included Francisco Rendon, Elias Villarreal, Chet Lewis, Nancy Saldana, and Carlos Pecero of Patillo, Brown and Hill.

The first item discussed was the Comprehensive Annual Financial Report (CAFR) and Audit for Texas Southmost College District for FY ending August 31, 2012. The District has completed the process of compiling a CAFR for your approval and for submission to the Government Finance Officers Association (GFOA). This will be the sixth consecutive year that the District has submitted the CAFR to the GFOA for the Certificate of Achievement and has received the award on the past five submissions. The District's financial reports, accounting procedures and internal controls are audited annually by an independent auditing firm.

Mr. Torres reported that Patillo, Brown & Hill has submitted this year's audit and are pleased to report that the District has once again earned an unqualified opinion, or a "clean opinion". He gave thanks to the TSC Finance Office and the TSC District Office Staff for all their time and assistance in completing the report.

He introduced Mr. Carlos Cascos to give a brief overview and to answer any questions that the Board may have.

8. Comprehensive Annual Financial Report and Audit for Texas Southmost College for FY Ending August 31, 2012

**Consideration and Possible Action on Approval of the
Comprehensive Annual Financial Report and Audit for Texas
Southmost College District for FY Ending August 31, 2012**

A motion was made by Mr. Hinojosa to approve the Comprehensive Annual Financial Report and Audit as presented. The motion was seconded by Mr. Mendez and carried unanimously. *Exhibit "B"*

9. Budget Amendments Fiscal Year 2012

Consideration and Approval of Budget Amendment Fiscal Year 2012

Chairman Rendon called on Mr. Lewis to present the item. Mr. Lewis informed the Board that the proposed budget amendment is to record the revenue for Ad Valorem Taxes and to increase the condominiums line to cover expenses through fiscal year 2012.

A motion was made by Dr. García to approve Budget Amendment #12-006 for Fiscal Year 2012 as presented. The motion was seconded by Mr. Hinojosa and carried unanimously. *Exhibit "C"*

10. Budget Amendments Fiscal Year 2013

Consideration and Approval of Budget Amendment Fiscal Year 2013

Chairman Rendon called on Mr. Lewis to present the item. Mr. Lewis informed the Board that the proposed budget amendment is to increase the Dues/Memberships line, General Institution – Consulting for contract amendment with Dynamic Campus as approved on September 20, 2012, and Promotional/ Advertising expenses line for Marketing & Communication and Advertising services through fiscal year 2013.

A motion was made by Mr. Torres to approve Budget Amendment #13-001 for Fiscal Year 2013 as presented. The motion was seconded by Dr. García and carried unanimously. *Exhibit "D"*

11. Update on Branding Campaign for Texas Southmost College

Chairman Rendon called on Dr. Tercero to present the item. Dr. Tercero introduced Ben Guerrero and Don Breeden of BMG Advertising, Design & Marketing to provide an overview of some of the work that will be taking place. Mr. Guerrero presented some photo's from a photo shoot that was held using students in the Allied Health Programs. Mr. Guerrero reported that the 2013 Marketing & Branding Campaign will be ready in February and will be launching in March. The campaign will include television, newspaper, outdoor billboards, radio, buses, collateral and promotional materials. Some of the promotional items

that will be purchased include backdrops and banners for press conferences or events, coffee mugs, koozies, stadium plastic cups, USB flashdrive bracelets, pens, pencils, T-shirts, and baseball caps.

12. Update on Transition Process

Chairman Rendon called on Dr. Tercero to give an update on the transition process. Dr. Tercero reported that TSC is working on setting up student services on the first floor of the Oliveira Library. She emphasized that student services will be a one stop shop operation. Mike Shannon is leading that effort. TSC is currently working with UTB staff to do all the renovations, movements and repainting that is required.

Dr. Tercero reported that the administrative and software system implementation is moving according to plan.

There are several positions that should be filled within the coming weeks. Announcements to hire Faculty will be made in late February or March. She reported that TSC and UT System Transition Team continue to meet for the transition process.

13. Executive Session as provided by Government Code, Chapter 551.072 and Chapter 551.074.

The Board convened in Executive Session at 6:19 p.m.

The Board reconvened in Regular Session at 9:03 p.m.

14. Consideration and possible action on matters discussed in Executive Session

Consultation with Attorney on Pending Real Estate Issues, Section 551.072, Texas Government Code. The Real Property Discussion will address the purchase, exchange, lease, or value of Real Estate.

No discussion or action was taken.

Consultation with Attorney on Pending Personnel Issues, Section 551.074, Texas Government Code. The Deliberation may include a discussion of the Evaluation and Employment Contract of the President, and the Board of Trustees' Appraisal Process.

No discussion or action was taken.

15. Proposed Meeting Dates

Thursday, February 21, 2013

Adjournment

The meeting was adjourned by Chairman Rendon at 9:04 p.m.

Mr. Francisco G. Rendon
Chairman, Board of Trustees

Trey Mendez, J. D.
Secretary, Board of Trustees

NOTE: The tape of the Regular Board of Trustees meeting held on January 24, 2013, is on file at the District Office of the Texas Southmost College District. The master tape is on file at UTB/TSC Media Services. These minutes were taken and transcribed by Max E. Roca, Administrative Assistant. Videotaping of the Board of Trustees' meetings began on April 11, 1996. They are aired on Channel KBSD in cooperation with the Brownsville Independent School District.

Texas Southmost College District

Minutes of the Special Meeting of the Board of Trustees

February 11, 2013

The Board of Trustees of the Texas Southmost College District convened in open session on February 11, 2013, at 5:30 p.m., in the Gorgas Board Room at Texas Southmost College. Board members present were; Adela G. Garza, Vice Chair; Trey Mendez, Secretary; René Torres, Dr. Robert A. Lozano; Dr. Reynaldo García and Ramon Champion Hinojosa. Also present was Dr. Lily F. Tercero, President of Texas Southmost College. Board member absent was Francisco G. Rendon, Chair.

1. Call to Order

The meeting was called to order by Mrs. Garza at 5:34 p.m.

2. Executive Session as provided by Government Code, Chapter 551.072.

The Board convened in Executive Session at 5:35 p.m.

The Board reconvened in Regular Session at 7:16 p.m.

3. Consideration and possible action on matters discussed in Executive Session

Consultation with Attorney on the pending Real Estate issues. The Real Property Discussion will address the purchase, exchange, lease, or value of Real Estate.

No discussion or action was taken.

4. Proposed Meeting Dates

Wednesday, February 13, 2013

Mrs. Garza stated that the Board meeting on Wednesday, February 13, 2013 has been cancelled. The next Board meeting will be on Thursday, February 21, 2013.

Adjournment

The meeting was adjourned by Mrs. Garza at 7:17 p.m.

Mrs. Adela G. Garza
Vice Chair, Board of Trustees

Trey Mendez, J. D.
Secretary, Board of Trustees

NOTE: The tape of the Special Board of Trustees meeting held on February 11, 2013, is on file at the District Office of the Texas Southmost College District. The master tape is on file at UTB/TSC Media Services. These minutes were taken and transcribed by Max E. Roca, Administrative Assistant. Videotaping of the Board of Trustees' meetings began on April 11, 1996. They are aired on Channel KBSD in cooperation with the Brownsville Independent School District.



TEXAS SOUTHMOST COLLEGE DISTRICT

BOARD AGENDA REQUEST FORM

Department/Division: District Office	Board Meeting Date: February 21, 2013
Agenda Item: Consideration and possible action on approval of proposal for Provider of Private Cloud Hosting Services.	
Rationale/Background: As part of the College's implementation of Information Technology solutions for Texas Southmost College's administrative systems, TSC requested proposals from qualified companies to provide private cloud hosting services in a professional, secure and reliable manner. Newspapers advertisements were published on January 18 and 25, 2013 in The Brownsville Herald and Valley Morning Star. The Request for Proposals called for a list of general requirements and qualifications including proposed private cloud hosting services to TSC, project team and management expertise and project execution. As part of the scope of work, TSC requested a dedicated firewall solution; internet connectivity with at least 30 Mbps of bandwidth and point-to-point Virtual Private Network connectivity from the TSC campus to the datacenter. The proposed solution will be hosted in a highly available datacenter located in St. Louis, Missouri. One proposal was received on February 1, 2013 from Connectria Corp. from St. Louis, MO. The proposal includes the provisioning of hardware, management of physical hardware, 24/7 monitoring and administration, Operating System updates, project management and installation services, a network operations center, customer support and problem solution services among others. The proposed contract term is 36-month agreement.	
Recommended Action: Motion to accept the proposal from Connectria Corp. to provide Private Cloud Hosting Services in the total amount of \$ 304,871 and authorize the President to execute the contract at approved terms and conditions.	
Fiscal Implications: Budgeted Item: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A If no, explain:	
Attachments (List): <ul style="list-style-type: none">- Tabulation- Proposal	

FOR OFFICE USE ONLY:
Board Action: Approved: <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Tabled for action on: _____
Certified by: _____ Title: _____ Date: _____



Provider for Private Cloud Hosting Services TSC RFP 13-01

RFP Deadline: Friday, February 01, 2013, 2:00 P.M.

RFP Opening: Friday, February 01, 2013, 2:30 P.M.

Location: Gorgas Conference Room

Date Advertised: Friday, January 18 and 25, 2013

Newspapers: Brownsville Herald and Valley Morning Star

Respondent's Name	Qualifications	Execution of Offer
Connectria Corp.	Yes	Yes



Prepared by: Guy Neyl Cunningham

Connectria Hosting

St. Louis, MO

Philadelphia, PA

Dallas, TX

1-314-587-7076 Direct

1-314-587-7090 Fax

gcunningham@connectria.com

www.connectria.com



HP-UX & Windows Private Cloud Hosting Quote

For: Texas Southmost College

February 1, 2013





TSC RFP 13-01 Response Guide

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2.2 Project Team and Management Expertise	Pages 11 – 12
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EXECUTIVE SUMMARY

Texas Southmost College ("TSC") has issued an RFP looking for a secure and reliable hosting company to provide a hosted HP-UX environment along with a Windows Hyper-V based Private Cloud environment. To meet TSC's needs, Connectria is proposing a cost-effective dedicated HP Integrity RX4640 Server for TSC's Colleague DB/Application Server. Connectria is also proposing a high-availability Microsoft Hyper-V based Private Cloud environment using three (3) HP ProLiant servers and shared SAN infrastructure to run TSC's seven (7) other server environments (WebAdvisor Web Server, UI WebServer, SAValet, Informer Web Server, WebAdvisor Web Server, TSC.EDU Domain Controller, STUDENT.TSC.EDU Domain Controller).

Connectria solution will provide setup and management of the physical server hardware, including 24/7 monitoring & systems administration, O/S updates, data backups & restores, and problem determination / problem resolution of issues affecting the environment.

Connectria is the obvious choice to host this system for TSC due to our long history in running highly reliable, highly secure HP-UX & Windows environments in mission critical environments worldwide. Connectria has been at the forefront of the hosting industry since 1998 when we began hosting a large complex environment for Deutsche Bank, the world's largest bank and our very first customer. From day one, creating custom solutions with extensive security and reliability has been the hallmark of our company.

Inc.
50

Connectria is a stable, 5-time Inc. 500/5000 Fastest Growing Company recipient that is privately-held by our management team. We have been consistently profitable for more than 10 years, and have no outside investors. So we answer only to our customers. We have staked a unique position in the marketplace with the broadest range of technologies supported, combined with high reliability, advanced security, and unmatched flexibility.

At the core of Connectria is our No Jerks Allowed® company policy. As The Jerk Free Company® we've established a unique culture where every individual goes "the extra mile" to take care of our customers, and we do not tolerate big egos or rude people. All of our staff members are polite and considerate to each, to our customers, and to our vendors as well. This has helped Connectria be consistently named as a "Top Places To Work."



Being The Jerk Free Company® extends beyond our people too. We make it easy to do business with us, and we don't impose rigid policies or canned solutions on your operations. We deliver flexible solutions with straight-forward pricing to ensure that we meet each customer's unique needs, with no surprises. Our goal is to become a trusted advisor for each of our customers by delivering the right solutions at the right price.



HOW WE WILL WORK WITH YOUR ORGANIZATION

As a Connectria customer, you will leverage our enterprise-class infrastructure along with our un-metered 24/7 support model. Based upon your technology mix, we will assign members from our "Technology Teams" (**HP-UX, Windows, Network, Storage, Security**) to support your account. Our staff members average more than 10 years of industry experience and have exceptional skills in their areas of expertise. Your environment will be monitored 24/7 by our Network Operations Center, and any issues will be escalated to the appropriate technology team members. Connectria will act as an extension of your IT organization by integrating into your support processes in a secure, reliable and cost-effective manner. By having Connectria handle the day-to-day server management functions, your staff will be available to focus on higher-level business objectives & opportunities.

ABOUT CONNECTRIA'S WORLD-CLASS DATA CENTERS

Connectria operates two (2) world-class data centers in St. Louis, Missouri, one (1) in Philadelphia, Pennsylvania, and one (1) in Dallas, Texas. This solution for TSC will be delivered from our Walnut Data Center in St. Louis. Every feature of Connectria's data centers has been designed to support and protect 24/7 mission-critical operations. In addition, Connectria has qualified technicians on-site 24/7 to support our customers' mission critical systems, networks, applications and databases. Connectria's data centers are protected by multiple layers of security including electronic building and facility access secured by biometrically controlled magnetic locks, 24/7 on site personnel, monitored and recorded closed circuit television, person traps and mandatory identity logging of all outside visitors. Logically and physically, all customer environments are separated from each other with no access by outside personnel.

WHY CONNECTRIA

No Surprises: The same account managers and engineers that sell to your account upfront will support your account after the sale. Our contracts also provide guaranteed service levels, fixed monthly pricing, and un-metered support. So the services you expect, at the monthly costs you have been quoted, are exactly what you will receive.

No Finger Pointing: When difficult problems arise, we will help troubleshoot your entire hosted environment in order to identify a problem, even items we're not contractually responsible for supporting.

Experts In Complex Technologies: We have experience hosting the broadest mix of complex technologies in the hosting industry.

Exceptional Value: As a mid-sized company, we provide the high quality you'd expect from a large company, with the cost-effectiveness, flexibility and personal service you'd expect from a smaller company.

Extensive Customer Care: You will have a dedicated Account Manager, a Primary & Secondary Engineer, support from our full engineering team, and one of Connectria's senior management team assigned to your account. Our staff members average more than 10 years' experience in the Information Technology (IT) industry.

Proven: We've provided award-winning hosting since 1998 to nearly 1,000 customers in 30+ countries. We've also been a subcontractor to IBM Global Services (IGS) on some of their largest, most important outsourcing contracts for more than 12 years, including American Airlines, Bristol Myers, Johnson & Johnson, Michelin, and many others.

Reliable: We specialize in supporting mission-critical environments that need the utmost in reliability, security & disaster recovery. We have multiple world-class data centers that we can leverage to support our customers' needs.

Secure: As an SSAE 16 Type II (formerly SAS 70) Audited hosting provider, our extensive security enables our customers to host environments that require compliance with HIPAA, PCI, or Sarbanes Oxley regulations.

Stable: Connectria is profitable and growing at 20+% annually. We are owned by our management team with no outside investors. Thus, we are beholden only to our customers.

"No Jerks Allowed": Connectria has a strict "No Jerks Allowed" company policy. All of our employees are very easy to work with, very skilled, and absent of a big ego. It shows in the exceptional customer references we have, and the way in which our employees routinely go above and beyond what's expected in order to take care of our customers.



CONNECTRIA PRICING:

Description	One-Time Fees	Monthly Recurring Fees
PROJECT MANAGEMENT & INITIAL INSTALLATION SERVICES:		
▪ Includes all Project Management & Initial Installation Services (Details To Follow)	\$5,350.00	N/A
CONNECTRIA PROVIDED SERVER HARDWARE AND SOFTWARE:		
PRODUCTION HP-UX SERVER		
(1) HP Integrity RX6600 Servers As Follows:	INCLUDED	\$975.00
▪ (4) Dual Core, 1.5Ghz/6MB Itanium Processors		
▪ 64 GB Memory		
▪ (2) 146 GB 15,000 RPM SAS Disks (RAID-1 Mirrored)		
▪ (2) Fibre Channel HBA		
▪ Dual 10/100/1000 NIC		
▪ 24/7 On-Site Hardware Maintenance & 24/7 OS Support		
SOFTWARE		
▪ HP-UX Version 11.31/MAR2008	INCLUDED	N/A
▪ Mirror/UX	INCLUDED	N/A
▪ All Other Software Media & Licenses (<u>To Be Provided By Customer</u>)	CUSTOMER	CUSTOMER
PRODUCTION PRIVATE CLOUD SERVERS		
(2) HP PROLIANT DL360P E5-2630 ENERGY STAR SERVERS (MFG. # 677199-001)	INCLUDED	\$620.00
▪ (2) Six-Core CPUs		(\$310.00 EA.)
▪ 48 GB Memory		
▪ 2x146GB 15K RPM Disks RAID-1		
▪ QLOGIC 2-Port HBA		
▪ Quad-port 10/100/1000 Mbps NIC		
▪ Redundant Power Supplies		
INCLUDES CAPACITY FOR:		
▪ WebAdvisor Web Server		
▪ UI WebServer		
▪ SAValet Server		
▪ Informer Web Server		
▪ WebAdvisor Web Server		
▪ TSC.EDU Domain Controller		
▪ STUDENT.TSC.EDU Domain Controller		
DOMAIN CONTROLER FOR PRIVATE CLOUD ENVIRONMENT		
(1) HP PROLIANT DL360P G5 SERVER	INCLUDED	\$195.00
▪ (1) Dual-Core CPU		
▪ 8 GB Memory		
▪ 2x73 GB Disks RAID-1		
▪ Dual-port 10/100/1000 Mbps NIC		
▪ Redundant Power Supplies		
SOFTWARE		
▪ GeoTrust RapidSSL Wildcard Certificate (<u>3-year / Unlimited Sub-Domains</u>)	\$498.00	N/A
▪ (4) Windows Server 2008 Data Center (<u>To Be Provided By Customer</u>)	CUSTOMER	CUSTOMER
▪ (1) Windows Server 2008 Standard (<u>To Be Provided By Customer</u>)	CUSTOMER	CUSTOMER
▪ All Other Software Media & Licenses (<u>To Be Provided By Customer</u>)	CUSTOMER	CUSTOMER

<<PRICING CONTINUED ON NEXT PAGE>>


CONNECTRIA PRICING: (CONTINUED)

Description	One-Time Fees	Monthly Recurring Fees
CONNECTRIA CUSTOMIZED MANAGED HOSTING SERVICES		
▪ (1) HP-UX Server @ \$895.00 Per Server Per Month	INCLUDED	\$895.00
▪ (2) Hyper-V Hosts @ \$295.00 Per Host	INCLUDED	\$590.00
▪ (1) Windows Domain Controller @ \$195.00 per Host	INCLUDED	\$195.00
▪ (7) Virtual Machines @ \$395.00 per VM	INCLUDED	\$2,765.00
SHARED EMC SAN OR NETAPP NAS STORAGE (WINDOWS / LINUX / UNIX)		
▪ Dynamic Allocation of RAID Protected Disk Capacity	INCLUDED	\$768.00
▪ 1024 GB RAID Protected Disk Storage @ \$0.75/GB Of Raw Storage Per Month		
DEDICATED CISCO ASA 5515 FIREWALL / VPN APPLIANCE AS FOLLOWS:		
▪ Max. Throughput: 1.2 Gbps		
▪ Max. Number Of Connections: 250,000		
▪ Intrusion Prevention System (IPS): Available With Additional Software License)		
▪ VPN Types Supported: IPSec, SSL VPN	\$295.00	\$295.00
▪ # Of Concurrent VPN Sessions: 250		
▪ # Of SSL VPN Clients Included: 2 (More Are Available For Additional Fees)		
▪ High Availability: Supports Firewall & VPN Stateful Failover With (2) ASA 5515		
INTERNET BANDWIDTH		
• (30) Mbps Peak Internet Bandwidth	INCLUDED	\$1,000.00
• Internet Bandwidth is measured using the 95 th Percentile Method		
• Note: Additional Internet Bandwidth Is \$50/Mbps (Peak Usage)		
TOTAL:	\$6,143.00	\$8,298.00

Pricing Notes:

- 1.) This quote expires 30 days from submission date.
- 2.) Connectria and TSC will enter into Connectria's Master Services Agreement. All services will be performed to a Statement of Work subject to Connectria's Service Level Agreement.
- 3.) TSC is responsible for ensuring that the HP-UX server quoted will meet TSC's performance and capacity needs
- 4.) TSC is responsible for all required software licenses not quoted herein.
- 5.) Pricing assumes a 36-month agreement, although TSC may cancel the HP-UX Server at any time after 12 months by providing 30 days' notice to Connectria, and TSC may upgrade to a dedicated Storage Area Network at any time at no penalty.



DESCRIPTION OF SERVICES

Connectria has quoted a comprehensive solution to the hosting needs of TSC. Our solution has been presented in a menu format so that TSC can easily understand the services proposed and the costs of each. Below is a description of Connectria's services listed in the previous pricing pages:

CONNECTRIA'S PROJECT MANAGEMENT SERVICES

Connectria's Project Management Services are integral to the success of our engagements.

- **Project Management** – Connectria assigns a Project Manager to each new customer. Connectria's Project Manager will develop a detailed plan outlining each customer's technical and operational requirements, and participate in transition planning discussions between Customer and Connectria. Connectria's Project Manager will be responsible for managing the relocation, installation and setup of any equipment and telecom facilities in Connectria's data centers as required, and will provide integration support during the "Go Live" period.
- **Communication** – Connectria's Project Manager will act as single point-of-contact for each customer during the initial stages of the project, and work directly with Customer's Primary Contact to coordinate the transition of services to Connectria's environment. Connectria's Project Manager will be responsible to convey all necessary transition information to Connectria's support staff to ensure a seamless transition.
- **Documentation** – Connectria's Project Manager will document Customer's end-state environment, and define the customer-specific change management processes to be used. The Project Manager will also capture all customer-specific support requirements including escalation, call-outs, reporting methods, and status meeting schedules. A knowledgebase will be created for Connectria's staff to be used to support Customer.

CONNECTRIA'S INITIAL INSTALLATION SERVICES

Below are the services Connectria will perform to setup a customer's environment within Connectria's data centers:

- **Hardware, Virtual Machines & Operating Systems** – Connectria will install all hardware, virtual machine software, and operating system software as required.
- **Monitoring Environment** – Connectria will install and configure Connectria's monitoring environment for alerts and alarms of client's specific environment.
- **Backup Environment** – Connectria will install and configure backup agents, set up the back-up and restore procedures, and configure the back-up environment including developing backup scripts as needed.
- **Dedicated Firewalls** – Connectria will install and configure dedicated firewall(s) as required.
- **Network** – Connectria will physically attach all components to the network, and perform logical & physical configuration of the network and network-related systems including setting up any VPN connections between customer and Connectria. Connectria will establish & test connectivity.
- **Testing** – Connectria will perform integration testing of the entire environment.

CONNECTRIA'S NETWORK OPERATIONS CENTER

All customer environments are managed through the Connectria Network Operations Center (NOC) which is staffed by qualified technicians 24 hours per day, 365 days per year. The NOC is responsible for delivering Connectria's hosting & managed services and for performing monitoring, troubleshooting, problem determination and problem resolution. In addition, the NOC escalates issues to Connectria's engineering teams, or to Customer, if the severity dictates the need for additional technical resources or for customer notification.

To manage our customer's systems, the Connectria NOC utilizes numerous best-of-breed tools from a number of vendors including Computer Associates, GSX, IBM, Cisco, Solarwinds, Oracle, Microsoft, Red Hat, and others. Connectria also utilizes a comprehensive trouble ticketing and change management system that allows for both manual input of tickets & request. This system has been designed to allow clients to easily request changes, ask questions or log incidents using a simple and straight-forward approach.



CONNECTRIA'S CUSTOMIZED MANAGED HOSTING SERVICES

Connectria provides the hosting industry's most unique business model with: world-class hosting infrastructure, fully customized support services, and unlimited & un-metered support at cost-effective guaranteed monthly prices.

Below is an overview of Connectria's standard offerings:

EXTENSIVE CUSTOMER CARE

- **Dedicated Account Management** – Each customer is assigned a dedicated Account Manager who handles any sales, contractual, or billing issues for our customers, and acts as an ad hoc interface with Connectria's support organization.
- **Dedicated Support Team** – Each customer is assigned a Primary and Secondary Engineer responsible for supporting each customer's technical environment and for interfacing directly with Connectria's support organization.
- **Senior Management Interface** – Every customer is assigned a member from Connectria's senior management team to act as an escalation point if needed, including direct contact information of the assigned individual.
- **Customized Status Meeting Schedules** – Connectria will setup customized status meeting schedules with each client to meet their unique needs.
- **Consistent Flat Rate Monthly Invoicing** – Connectria performs all of our services on a flat-rate basis to allow corporate customers to operate within their budgets. Generally speaking, monthly invoices do not change unless a customer purchases additional services.
- **Advanced Online Customer Support Interface** – Connectria offers each customer an online interface to request support from Connectria and to make change management requests. Customers are also able to call Connectria's Network Operations Center 24/7 as needed.
- **Project Engineering** – Connectria allows our clients to leverage our experienced engineers when implementing new solutions or new technologies. For issues that only require a few meetings, Connectria offers this at no cost. For larger time commitments, Connectria can make our engineers available at reasonable fees, as long as the project does not interfere with our staff's customer support responsibilities. Connectria can provide engineering services for any technology we support.

ENTERPRISE-CLASS INFRASTRUCTURE

- **Multiple World Class Data Centers** – Connectria operates three (3) world-class data centers that can support "Production" environments as well as "Disaster Recovery" and "High-Availability" environments.
- **Sophisticated Network Operations Center** – Connectria's 24/7 Network Operations Center is staffed 24 hours per day, 365 days per year with qualified technicians and engineers to monitor and manage our customers' servers, applications, databases, and networks. We utilize sophisticated best-of-breed tools from CA, IBM, Cisco, Solarwinds, Oracle, and many others.
- **Fault-tolerant, Fully Meshed, Scalable Tier-1 Internet Bandwidth** – Connectria provides one of the fastest and lowest latency Internet networks in the world due in part to our facilities being located in Telecommunications "Carrier Hotels" – which are private peering points for Internet traffic. We only utilize Tier-1 Internet backbone providers including AT&T, Verizon (UUNet), Sprint, Level 3 & Internap.
- **Managed SAN & NAS Solutions** – Connectria provides managed Storage Area Network (SAN) and Network Attached Storage (NAS) solutions from a wide variety of vendors, including EMC, NetApp, Nexsan, IBM, HP, and others upon request.
- **Support For Private Telecommunications Circuits** – Connectria provides support for Private Network Circuits including MPLS, Frame Relay, Point-To-Point, and others.

MONITORING SERVICES

- **Extensive Monitoring** – Connectria will provide comprehensive monitoring of a client's entire environment including its servers, storage environments, applications, databases, Firewalls, VPNs, security appliances, and both public & private network segments.
- **Custom Process & Application Monitoring** – Connectria can create custom monitoring scripts to monitor specific applications, databases, processes or jobs. (Scripting services are performed on a T&M basis and may require additional monitoring tools with upfront costs.)



- **Automated Alert System** – Connectria will implement automated notifications of alerts to a pre-determined list of escalation contacts.
- **Custom Escalation Procedures** – Connectria will create custom escalation procedures for each client, with unique call-outs based upon customer-defined scenarios and conditions.

OPERATIONAL SUPPORT

- **Unlimited On-Demand Administration, Troubleshooting & Support** – Connectria does not meter our support nor limit our customers in their ability to work with our staff to support their environment. Customers are free to contact us as needed without penalties.
- **“One Neck In The Noose” Customer Environment Support** – Connectria takes responsibility for working with each client to ensure that their entire environment works properly, and will assist clients in troubleshooting all of a Customer’s technologies, even components that Connectria is not responsible for providing or managing.
- **Comprehensive System Administration** – Connectria provides comprehensive systems administration services for the server environments we support. Our services include: installing Operating Systems; performing Operating System updates & patches; configuring and managing system level services (Telnet, FTP, SMTP, NFS, etc.) for both physical or virtual environments; configuring & managing virtual machine and operating system level security; creating and/or maintaining file systems, directory structures & log files; creating, modifying & removing user accounts; managing remote access; and providing administration support as needed for application software installations and upgrades.
- **Batch Job Processing & Custom Operational Support** – Connectria will customize our operational support to include custom job restarts and custom escalation procedures in the event of problems or issues. Connectria can also provide custom batch job processing services for legacy applications, for an additional fee.
- **Database Hosting Support** – Connectria will install, patch and troubleshoot a wide range of database products including Oracle; MS SQL Server; DB2; MySQL; Sybase; Informix; Ingres; Progress; and PostgreSQL.
- **Load Balancing Support** – Connectria provides implementation and support of load balancing technologies including hardware-based load balancers from Foundry and F5, and software-based load balancing (Windows Network Load Balancing).
- **Vendor Management** – Connectria will act on a customer’s behalf to interface with each technology vendor within a customer’s environment, in order to receive vendor maintenance and support. (May require Microsoft support fees by Customer, which are not included in Connectria’s fees.)
- **Performance Tuning** – Connectria will perform proactive virtual machine and O/S performance tuning as required, to ensure that client environments are operating in an efficient manner..
- **Capacity Monitoring** – Connectria will perform proactive capacity monitoring for CPU, memory, disk & network utilization, and will notify customers as potential capacity issues are identified along with recommended actions.
- **Storage Management** – Connectria provides administration and management of storage environments including SAN, NAS and direct-attached storage solutions.

CHANGE MANAGEMENT

- **Custom Maintenance Windows** – Connectria will implement custom change management windows and change management processes for each customer.
- **Managed Change Requests** – Connectria utilizes a powerful change management tracking tool to ensure change requests are appropriately requested, reviewed, approved, and implemented. This ensures that customer changes are made according to the guidelines established by each customer.
- **Hardware, Firmware and O/S Changes** – – Connectria will implement new hardware and firmware for each customer as required, and apply Operating System (O/S) patches and new O/S versions as necessary. Connectria will implement hardware, firmware, and O/S changes on schedules determined by each customer. Customers may elect to perform some or all change management functions for audit or control purposes, if desired.
- **Application Software Changes** – While customers are responsible for testing their applications before making changes, Connectria’s engineers will roll-out new software versions of both off-the-shelf applications as well as custom applications on behalf of customers as part of Connectria’s change management process.
- **Managed Roll-back & Recovery** – Connectria will work with each client to develop roll-back and recovery



procedures in the event that any changes that are implemented do not perform as tested. Connectria's staff will manage the roll-back process when required.

NETWORK SERVICES

- **Network Administration & Support** – Connectria will setup private VLANs for each customer's servers, and ensure network connectivity to and from each customer's servers.
- **DNS Management** – Connectria will provide hosting of each customer's DNS (for web-facing environments), as well as provide full support to resolve DNS issues.
- **Internet Management** – Connectria will manage issues with Internet Service Providers (ISP) and Internet connections.

MANAGED SECURITY SERVICES

- **Managed Firewalls & VPNs** – Connectria will implement and manage dedicated Firewalls and VPN solutions (Cisco, Juniper, Checkpoint, Sonicwall, Nortel, etc.) for our customers. Activities include: creating and modifying custom rule sets for customers; creating and managing DMZs for customers; monitoring Firewalls & VPN devices for errors and alerts; managing VPN connectivity; implementing patches & updates; performing systems administration of Firewall & VPN environments; problem determination, troubleshooting & resolution of critical errors and events.
- **Advanced Server Hardening** – Connectria's Advanced Server Hardening provides an end-to-end custom security configuration of your server(s). Connectria's engineers will install the latest security patches and updates, as well as perform proprietary steps to harden the operating system, system services, and common applications/services running on your servers such as IIS, Apache, FTP, SMTP, etc.
- **Managed Server Virus Protection** – Connectria will install and manage Virus/Malware/Trojan protection software (Symantec, Trend Micro, or others) on customers' servers, including monitoring security bulletins and updating virus definitions.
- **Managed O/S Security Patches & Updates** – Connectria's engineers will provide managed Operating System security patches & critical updates for all supported Operating Systems (Windows, Linux, AIX, HP-UX, Solaris, and OS/400). Connectria will work with each customer to ensure that patches and updates have been tested, and will get approval from each customer prior to installing them.

DATA BACKUP, RECOVERY & RETENTION

- **Unlimited, Unmetered Tape Backups** – Connectria does not meter nor measure the amount of data to be backed up by our customers. Connectria will typically perform daily incremental data backups and weekly full data backups to tape, although Connectria can implement other approaches as needed. Additional fees for tapes and tape storage may apply for longer retention periods.
- **Custom Backup Capabilities** – Connectria includes the backup agents required to perform Operating System-level and File System-level backups for the standard fees quoted. Additional backup agents are available as required, to provide database-level backups, Exchange-specific or Domino-specific backups, NAS / SAN-specific backups, etc. Additional one-time fees are required for these additional backup agents.
- **Offsite Tape Storage, Rotation & Retention** – Connectria will perform offsite tape rotations to a secure 3rd party facility. Tapes can be retrieved within two (2) hours of a request. Connectria's standard retention uses an 18-day rotation, although Customers can choose to store their offsite data using custom retention periods that they choose. (Additional offsite tape storage charges and fees for additional tapes may apply).
- **Separate Data Backup Network** – Connectria implements a separate backup network to ensure that each customer's production network is not affected by data backup traffic.
- **Custom Data Backup Scheduling** – Connectria will implement data backups on a schedule agreed upon by each customer to ensure data backups do not affect system performance.
- **Hot Backups & Snapshots** – Connectria can implement hot-backups and snapshots of databases if supported by the database or storage environment utilized by each customer.
- **Virtual Servers** – Connectria can perform backups of both physical servers, as well as virtual servers (VMware, Xen, Microsoft Hyper-V, HP-UX, Solaris, AIX, IBM i).



CUSTOMER RESPONSIBILITIES

Connectria's services are predicated upon the following responsibilities being managed and fulfilled by Customer:

- **Single Point of Contact** – Customer will designate a single point of contact and provide escalation names and procedures for problem management purposes.
- **Procedures & Architecture Support** – Customer will work with Connectria to provide Customer's architecture, define Alert Escalations; Data Backup Schedules and Retention Policies; Disaster Recovery Plan(s) if applicable; and any other Customer-specific procedures and configurations in support of this Statement of Work.
- **Application and End-User Support** – Customer will provide on-going application support and end user support/Level 1 Help Desk services.
- **Integration Testing** – Customer will perform research and integration testing of applications for compliance prior to Connectria performing software updates and patching.
- **Change Management** – Customer will contact Connectria with any change requests using the Change Management steps identified in Connectria's Support Procedures.

COMPANY AND MANAGEMENT EXPERTISE

CONNECTRIA FAST FACTS

- Founded in 1996. Privately held by our management.
- Began hosting business in 1998 with Deutsche Bank as our first hosting customer.
- Today, we have more than 1,000 customers in over 30 countries worldwide.
- (4) Enterprise-class Data Centers: (2) in St. Louis, (1) in Philadelphia, and (1) in Dallas.
- Growth plans to add Data Centers in Europe, Asia and South America (2014-2016)
- Only Independent Hosting Company To Host: Windows, Linux, Solaris, IBM AIX, IBM i, and HP-UX.
- Extensive expertise in Software as a Service Hosting, VDI Hosting, & Compliance Hosting (HIPAA & PCI).
- Solutions include: Dedicated Servers, Public Clouds, Private Clouds, Hybrid (Mixed) Clouds.
- 1st company to deliver Software as a Service Hosting using Citrix in 2004.
- 1st company to deliver Private Cloud Hosting (using VMware) in 2005.
- 1st company to deliver Hybrid Cloud Hosting in 2008.
- 1st company to deliver fully automated High Availability Public Cloud Hosting in 2008.
- 1st company to deliver Citrix XenApp Cloud Hosting in 2008.
- 1st company to deliver HIPAA Compliant Cloud Hosting in 2008.
- 1st company to deliver IBM i (iSeries) & IBM AIX Cloud Hosting in 2012
- Public Cloud Ranked 2nd in Performance by CloudSleuth in US – 2012
- Public Cloud Ranked 4th in Performance by CloudSleuth Worldwide – 2012
- Rated as one of the Best Companies To Work For in St. Louis in 2010, 2011 & 2012
- 5-time Inc. 5000 Fastest Growing Companies recipient (2007, 2008, 2009, 2010 & 2011)

Connectria has been consistently profitable for more than 10 years, and our business has been built through reinvesting profits and without any outside investors. So we answer only to our customers. We enjoy extremely successful relationships with our equipment vendors, thanks to our exceptional credit rating and payment history. Thus, we have been able to grow our company without having to bow to the pressures of Wall Street.



CONNECTRIA MANAGEMENT

Our majority shareholder is Richard S. Waidmann, a 30-year IT industry veteran. Rich is our President, CEO and founder. Prior to founding Connectria, Rich spent 12 years at NCR / AT&T in sales and management.

Denny Hug is our VP of Connectria's Custom Hosting division. Denny is a 40-year industry veteran and has been with Connectria for 15 years and joined us from Union Pacific, where he managed the company's Distributed Computing environment nationwide. Denny manages a team of more than 60 Engineers, Architects, Administrators and Project Managers.

Mark Bartig is our VP of Global Sales. Mark has over 25 years of experience in leading sales teams in the technology space. Prior to joining Connectria, Mark led the North American Mid-Market Sales organization for Symantec. Mark leads Connectria's Account Managers who serve our global customer base.

Dave Baggette is our AVP of Connectria's Custom Hosting division and manages our Networking, Windows, and Systems Architecture groups. Dave is a 20+ year industry veteran and has been with Connectria 15 years. Dave joined us from Ziegler Coal as their head of Network Services.

Vince Spurgeon is a Director within our Customer Hosting division, and manages our UNIX and Database groups. Vince is a 30 year industry veteran, and has been with Connectria for more than 12 years. Vince joined us from Dierberg's Markets as the head of Systems Support.

Guy Neyl Cunningham is Connectria's Regional Director who will be Texas Southmost College's primary contact. Guy joined Connectria in 2012 and has 15+ years of experience in IT sales and management. Guy's contact information is:

Guy Neyl Cunningham
Connectria Corporation
10845 Olive Blvd., Suite 300
Saint Louis, MO 63141
Direct: 314-587-7076
Email: gcunningham@connectria.com

TEAM MEMBERS

Dave Carlson, Manager, Network Engineering: Certified CCNP and CCNA Security

JR Husman, Systems Engineer: Certified Information Management Technical professional

Chris Miller, Director and Architect for Internet Engineering: Certified IBM Advanced Instructor and Advanced Security Professional.

Jeff Patty, Systems Engineer: Certified Storage Specialist and EMC Implementation Expert.

REFERENCE PROJECTS

Connectria has been hosting UNIX systems (i.e. HP-UX, AIX, Solaris, Linux) for more than 15 years. Currently we have more than 100 customers with these types of systems. We also have more than 100 customers with Windows-based Private Cloud infrastructure leveraging either VMware or Hyper-V. In addition, we also have a large Public Cloud infrastructure with thousands of virtual machines for hundreds of customers worldwide.

If Connectria is selected as a finalist, we will gladly supply references for similar projects. A partial client list has been provided in the following section.



CONNECTRIA PARTIAL CLIENT LIST



**ATTACHMENTS****TSC RFP EXHIBIT A – PRICING PROPOSAL FORM**

Exhibit A

PRICING PROPOSAL FORM

To Arnold Gonzalez
Chief Information Officer
Texas Southmost College
80 Fort Brown St
Brownsville, Texas 78520

Note: Mark outside of envelope,

Proposal For

“Provider for Private Cloud Hosting Services”

I have received Addenda No. (s) 1, 2 and I have included their provisions in my bid. I have examined both the documents and the site (if applicable)

In submitting this bid, I agree:

1. To hold price open for a period of ninety (90) days after the Proposal Opening date.
2. To enter into and execute a Contract with the Texas Southmost College, if awarded on the basis of the Proposal, and to furnish Bonds if required, in accordance with the owner's requirements and instructions.
3. To accomplish the work in accordance with the Statement of Work, Description of Services and other terms provided

It is important for TSC to gain a reasonably clear understanding of the firm's total costs for the services described in this RFP. Firms should include as its pricing proposal form a document with a detailed pricing schedule for all services outlined in the description of services of this RFP. Pricing for dedicated cloud hosting services should be clearly identified by prices per server, storage, bandwidth, firewall, backup/recovery service.

Interested firms should include all anticipated expenses and/or charges to be associated with these services

In submitting this proposal, I certify that Connectria Corp. (Name of business firm) has not been found guilty in a judicial or state administrative agency proceeding for unfair business practices within the year preceding the date of this statement

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I further certify that I, or any officer of CONNECTRIA CORP (name of individual firm) HAS NOT served within the past years as an officer of another company which has been found guilty in a judicial or state administrative agency proceeding of unfair business practice
Respectfully submitted,

FRANK SWE
By: Signature and Title

1-27-2013
Date

CONNECTRIA CORPORATION
Firm

10845 Olive Blvd, Suite 500
Address

ST. LOUIS
City

MISSOURI
State

314-587-7000
Phone Number

frankmann@connectria.com
Email address



TSC RFP EXHIBIT B – ANTI-COLLUSION CERTIFICATION

Exhibit B

ANTI-COLLUSION CERTIFICATION

By submission of this proposal, the Proposer certifies that:

1. This proposal has been independently arrived at without collusion with any other Proposer or with any competitor;
This proposal has not been knowingly disclosed and will not be knowingly disclosed, prior to the opening of proposals for this project, to any other proposer, competitor or potential competitor.
2. No attempt has been or will be made to induce any other person, partnership or corporation to submit or not to submit a proposal,
3. The person signing this proposal certifies that he has fully informed himself regarding the accuracy of the statements contained in this certification, and under the penalties being applicable to the proposer as well as to the person signing in its behalf.

Richard [Signature] - PRESIDENT
By: Signature and Title

CONNECTRIA CORPORATION
Firm

1-24-2013
Date



TSC RFP EXHIBIT C – EXECUTION OF OFFER

Exhibit C

EXECUTION OF OFFER

THIS EXECUTION OF OFFER MUST BE COMPLETED, SIGNED AND RETURNED WITH PROPOSER'S PROPOSAL. FAILURE TO COMPLETE, SIGN AND RETURN THIS EXECUTION OF OFFER WITH THE PROPOSER'S PROPOSAL MAY RESULT IN THE REJECTION OF THE PROPOSAL.

- 2.1 By signature hereon, Proposer represents and warrants the following:
 - 2.1.1 Proposer acknowledges and agrees that (1) this RFP/IBID is a solicitation for a proposal and is not a contract or an offer to contract; (2) the submission of a proposal by Proposer in response to this RFP/IBID will not create a contract between Texas Southmost College (TSC) and Proposer; (3) College has made no representation or warranty, written or oral, that one or more contracts with College will be awarded under this RFP; and (4) Proposer will bear as its sole risk and responsibility, any cost arising from Proposer's preparation of a response to this RFP.
 - 2.1.2 Proposer is a reputable company that is lawfully and regularly engaged in providing the Services.
 - 2.1.3 Proposer has the necessary experience, knowledge, abilities, skills, and resources to perform the Services.
 - 2.1.4 Proposer is aware of, is fully informed about, and is in full compliance with all applicable federal, state and local laws, rules, regulations and ordinances.
 - 2.1.5 Proposer understands (i) the requirements and specifications set forth in this RFP/IBID and (ii) the terms and conditions set forth in the Agreement under which Proposer will be required to operate.
 - 2.1.6 If selected by TSC, Proposer will not delegate any of its duties or responsibilities under this RFP/IBID to its Agreement to any sub-contractor, except as expressly provided in the Agreement.
 - 2.1.7 If selected by TSC, Proposer will maintain any insurance coverage as required by the Agreement during the term thereof.
 - 2.1.8 All statements, information and records (if any) prepared and submitted in response to this RFP/IBID are current, complete, true and accurate. Proposer acknowledges that College will rely on such statements, information and records (if any) in selecting the Contractor. If selected by the College, Proposer will notify College immediately of any material change in any matters with regard to which Proposer has made a statement, or representation or provision of records.
 - 2.1.9 Proposer will remain with College's APPROVAL BY TSC, INDEMNIFY, AND HOLD HARMLESS THE COLLEGE, THE STATE OF TEXAS, AND ALL OF THEIR BOARDS, OFFICERS, AGENTS AND EMPLOYEES FROM AND AGAINST ALL ACTIONS, SUITS, DAMAGES, COSTS, LOSSES, AND OTHER CLAIMS OF ANY NATURE, KIND OR DESCRIPTION, INCLUDING REASONABLE ATTORNEYS' FEES INCURRED IN INVESTIGATING, DEFENDING OR SETTLING ANY OF THE FOREGOING, ARISING OUT OF, CONNECTED WITH, OR RESULTING FROM ANY TYPE OF LIABILITY OR DAMAGE OR WITH THE MISCONDUCT OF PROPOSER OR ANY AGENT, EMPLOYEE, SUBCONTRACTOR, OR SUPPLIER OF PROPOSER IN THE EXECUTION OR PERFORMANCE OF ANY CONTRACT OR AGREEMENT RESULTING FROM THIS RFP.
 - 2.1.10 Pursuant to Sections 2107.008 and 2252.803, Government Code, any payments owing to Proposer under any contract or agreement resulting from this RFP/IBID may be applied a liability to any debt or delinquency that Proposer owes to the State of Texas or any agency of the State of Texas regardless of when it arises, and such debt or delinquency is paid in full.
- 2.2 By signature hereon, Proposer offers and agrees to furnish the Services to College and comply with all terms, conditions, notices, notes and specifications set forth in this RFP.
- 2.3 By signature hereon, Proposer affirms that it has not given or offered to give, nor does Proposer intend to give in any form, directly or indirectly, any special opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with its submitted proposal. Failure to sign the Execution of Offer or signing of a false statement, may void the submitted proposal or any resulting contracts. If the Proposer may be removed from all proposals.
- 2.4 By signature hereon, Proposer certifies that it is not a federal, state or local contractor in the payment of any taxes due under Chapter 171, Tax Code, and that Proposer is exempt from the payment of those taxes, or that Proposer is an out-of-state taxable entity that is not subject to those taxes, whichever is applicable. A false or fraudulent tax exemption or preferential treatment of any resulting contract or agreement and a false or fraudulent statement, may result in termination of any resulting contract or agreement.
- 2.5 By signature hereon, Proposer hereby certifies that neither Proposer nor any firm, or partner, partner ship or institution controlled by Proposer, or person acting for such firm, corporation or institution has violated the criminal laws of the State of Texas, codified in Title 35 of the Texas Business and Commerce Code or the Federal criminal laws, but



communicated directly or indirectly the proposal made to any competitor or any other person engaged in such line of business.

2.6 By signature hereon, Proposer certifies that the individual signing this document, and the documents made a part of this RFP, is authorized to sign such documents on behalf of Proposer and to bind Proposer under any agreements and other contractual arrangements that may result from the submission of Proposer's proposal.

2.7 By signature hereon, Proposer certifies as follows:

"Under Section 231.006, Family Code, relating to child support, Proposer certifies that the individual business entities named in the Proposer's proposal is not ineligible to receive the specified contract award and acknowledges that any agreements or other contractual arrangements resulting from this RFP/BID may be terminated if this certification is inaccurate."

2.8 By signature hereon, Proposer certifies that: (i) no relationship, whether by blood, marriage, business association, capital funding agreement or by any other such direct or indirect connection exists between the owner of any Proposer that is a sole proprietorship, the officers, or directors of any Proposer that is a corporation, the partners of any Proposer that is a partnership, the joint venturers of any Proposer that is a joint venture or the members or managers of any Proposer that is a limited liability company, on one hand, and an employee of any component of the College, or the other (ii) other than the relationships which have been previously disclosed to College in writing and (iii) Proposer has not been an employee of any component institution of the system for immediate twelve (12) months prior to the Substantial Deadline. All disclosures by Proposer in accordance with this certification will be subject to administrative review and approval before College enters into a contract or agreement with Proposer.

2.9 By signature hereon, Proposer certifies that in accordance with Section 2155.004, Government Code, no compensation has been received for its or its partner in the preparation of the requirements or specifications for this RFP. In addition, Proposer certifies that an award of a contract to Proposer will not violate Section 2155.006, Government Code, prohibiting College from entering into a contract that involves financial authority given by a person who, during the previous two years, has been convicted of violating federal law or assessed a penalty - a federal civil or administrative enforcement action or conviction with a contract awarded by the federal government for relief, recovery or reconstruction efforts as a result of Hurricane Rita, Hurricane Katrina, or any other disaster occurring after September 24, 2005. Pursuant to Sections 2155.004 and 2155.006, Government Code, Proposer certifies that Proposer is not eligible to receive the award of or payments under the Agreement and acknowledges that the Agreement may be terminated and payment withheld if these certifications are inaccurate.

2.10 By signature hereon, Proposer certifies its compliance with all federal laws and regulations pertaining to Equal Employment Opportunities and Affirmative Action.

2.11 By signature hereon, Proposer represents and warrants that all products and services offered to College in response to this RFP/BID meet or exceed the safety standards established and promulgated under the Federal Occupational Safety and Health Law (Public Law 91-586) and the Texas Hazard Communication Act, Chapter 652, Health and Safety Code, and all related regulations in effect or proposed as of the date of the RFP.

2.12 Proposer will and has disclosed, as part of its proposal, any exceptions to the certifications stated in this Executive of Offer. All such disclosures will be subject to administrative review and approval prior to the time College makes an award or enters into any contract or agreement with Proposer.

2.13 Proposer should complete the following information.

Proposer is a Corporation, then State of Incorporation: MISSOURI

If Proposer is a Corporation then Proposer's Corporate Charter Number: 00130494

RFP/BID No. TSC RFP 13-01



NOTICE: WITH FEW EXCEPTIONS, INDIVIDUALS ARE ENTITLED ON REQUEST TO BE INFORMED ABOUT THE INFORMATION THAT GOVERNMENTAL BODIES OF THE STATE OF TEXAS COLLECT ABOUT SUCH INDIVIDUALS. UNDER SECTIONS 502.021 AND 562.023, GOVERNMENT CORP. INDIVIDUALS ARE ENTITLED TO RECEIVE AND REVIEW SUCH INFORMATION. UNDER SECTION 513.004, GOVERNMENT CODE, INDIVIDUALS ARE ENTITLED TO HAVE GOVERNMENTAL BODIES OF THE STATE OF TEXAS CORRECT INFORMATION ABOUT SUCH INDIVIDUALS THAT IS INCORRECT.

Company and Certified By:

CONNECTRIA CORPORATION

(Proposer (or Union's) Name)

[Signature]

(Signature of duly Authorized Representative)

RICHARD S. WILSON PRESIDENT

(Printed Name/Title)

1-24-2013

(Date Signed)

10845 OLIVE BLVD, SUITE 300

(Proposer's Street Address)

St Louis MO 63141

(City, State, Zip Code)

314 - 587 - 7000

(Telephone Number)

314 - 587 - 7090

(Toll Free Number)



CONNECTRIA SERVICE LEVEL AGREEMENT

Connectria offers the following Service Level Credits ("SLC") to Customers should Connectria not meet our strict standards for reliability, security and support. Below are Connectria's Service Level Agreement guarantees:

- **Connectria 100% Network Uptime:** Connectria guarantees that its network will be available 100% of the time in a given calendar month, and includes 100% availability of our routers, switches, cabling and Internet connectivity. Should 100% network uptime not occur, Connectria will refund 5% of the Customer's monthly service fees for those servers affected, for each 30 minutes of network downtime experienced up to 50% of the monthly service fees for those servers affected. Network downtime will be measured from the time when a Connectria trouble ticket is opened until Internet connectivity is restored to the affected servers. This guarantee excludes: (a) any downtime caused by Customer; (b) any Scheduled or Emergency Maintenance (also considered "Break/Fix" Maintenance) taken by Connectria; (c) failure of any customer provided equipment (including but not limited to servers, network interface cards, firewalls, load balancers, security devices and Storage Area Networks; (d) packet loss outside of the Connectria network; (e) network attacks including but not limited to Denial of Service (DoS) attacks; and (f) any services or software running on Customer's server(s).
- **99.9% Server Uptime & 99.99% Cloud Uptime:** Dedicated Server hardware, Silver Cloud Virtual Machines, IBM i Silver Cloud Virtual Machines, and IBM AIX Silver Cloud Virtual Machines provided by Connectria will be available 99.9% of the time in a given month, and Connectria's Gold Cloud Computing solutions & Cloud Storage Solutions will be available 99.99% in a given month (collectively referred to as "Servers & Cloud Solutions"). Should a Customer not experience these uptime levels, Connectria will refund the Customer 5% of the Customer's monthly service fees for each 30 minutes of downtime (up to 50% of Customer's monthly service fees for the affected Servers). Downtime exists when a Customer's Servers & Cloud Solutions are unavailable due to hardware failure and is measured from the time the Servers & Cloud Solutions go down until the time they are back online, excluding any scheduled downtime. This guarantee only applies to Servers & Cloud Solutions that have redundant hot-swap power supplies and RAID-1, RAID-5, RAID-6 or RAID-10 protected disks. These guarantees do not apply to: (a) any software or Operating System related issues; (b) failed disk drives that are not RAID protected; (c) a failed redundant power supply or failed RAID-protected disk so long as the other power supply or RAID-protected disk(s) are functioning properly; (d) any remote consoles or other "out-of-band" management devices, or (e) any time required to rebuild a RAID disk array or the time required to restore or reload any software or data to the affected Servers.
- **100% Secure Guarantee:** Connectria guarantees that a Customer's Server that is managed by Connectria (meaning Connectria is responsible for providing Systems Administration services for that Server) will not get hacked or compromised (a "Protected Server"). In the event that a Protected Server gets hacked or compromised, Connectria will refund the Customer 5% of the monthly fees for Protected Server for each 30 minutes of downtime associated with correcting the security issue (up to 50% of Customer's monthly fees for the affected server). Downtime shall be measured from the time a Customer opens a trouble ticket and such time as the security issue is contained, isolated, corrected or resolved. This guarantee does not apply if (a) Customer disrupts or disables any Connectria Security feature; (b) a security vulnerability or compromise was caused by software installed or managed by Customer; or (c) Customer takes any action or allows any action to be taken which compromises the security of the Protected Server.
- **1-Hour Hardware Replacement Guarantee (Intel Based Servers Only):** Connectria will guarantee to replace any failed hardware components provided by Connectria with like or similar hardware at no cost to the Customer within one hour of problem identification. In the event that it takes Connectria longer than one hour to replace any failed hardware component after problem identification, Connectria will refund the Customer 5% of the monthly service fees for each 30 minutes of downtime (up to 50% of Customer's monthly service fees for the affected server). This guarantee will include any hardware included within a Customer's server. This guarantee does not apply to: (a) replacing a failed disk drive that is RAID protected or a redundant power supply so long as the other RAID disk(s) or power supply are functioning properly; (b) any time required to rebuild a RAID disk array or the time required to restore or reload any software or data to the affected server; or (c) any non-Intel based servers that are running HP-UX, IBM AIX, IBM I, and Solaris.



To receive an SLC for any guarantee, Client must open a Connectria Support Ticket requesting an SLC within 45 days of the incident in question. Connectria will acknowledge all claims within 10 business days and review all claims within 30 business days. THE PARTIES AGREE THAT THIS SERVICE LEVEL AGREEMENT PROVIDES CONNECTRIA'S SOLE LIABILITY AND CLIENT'S SOLE AND EXCLUSIVE REMEDY FOR ANY FAILURE BY CONNECTRIA TO MEET THE SERVICE LEVELS SET FORTH IN THIS SERVICE LEVEL AGREEMENT.



TEXAS SOUTHMOST COLLEGE DISTRICT

BOARD AGENDA REQUEST FORM

Department/Division: Finance Office	Board Meeting Date: February 21, 2013
Agenda Item: Consideration and possible action on Budget Amendment for Fiscal Year 2013	
Rationale/Background: Request for budget amendment #13-002 for Fiscal Year 2013. The budget amendment will allow the transfer of funds to increase the Campus Facilities – Campus Technology.	
Recommended Action: Motion to approve budget amendment #13-002 for Fiscal Year 2013 as presented.	
Fiscal Implications: Budgeted Item: <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A If no, explain:	
Attachments (List): Budget Amendment: #13-002	

FOR OFFICE USE ONLY:
Board Action: Approved: <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A <input type="checkbox"/> Tabled for action on: _____
Certified by: _____ Title: _____ Date: _____

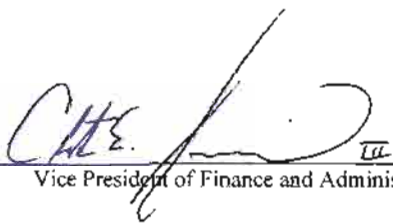


TEXAS SOUTHMOST COLLEGE
BUDGET AMENDMENT REQUEST
 2012-2013

Date February 21, 2013

Item No.	Account Number			Account Title	Current Budget	Revenues	Expenses	Amended Budget
1	30	9101	301 001 30000	Campus Facilities - C. Improvements	2,368,000	-	(725,000)	1,643,000
	30	9101	119 001 30005	Campus Facilities - C. Technology	100,000	-	725,000	825,000
Campus Facilities Fund Balance					\$ 7,695,892	\$ -	\$ -	\$ 7,695,892

1 To increase the Campus Technology line



 Vice President of Finance and Administration

 TSC President

This amendment has been accepted _____, rejected _____, by the Texas Southmost College Board of Trustees

on _____.

 Juan "Trey" Mendez, III
 Secretary

#13-002



TEXAS SOUTHMOST COLLEGE DISTRICT

BOARD AGENDA REQUEST FORM

Department/Division: Finance Office	Board Meeting Date: February 21, 2013
Agenda Item: 1 st Quarter Financial Statements and Investments for Fiscal Year 2013	
Rationale/Background: Presentation of the 1 st Quarter Financial Statements and Investments for Fiscal Year 2013.	
Recommended Action: For the Board's review. No Action necessary.	
Fiscal Implications: Budgeted Item: <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> N/A If no, explain:	
Attachments (List): 1 st Quarter Financial Statements and Investments for Fiscal Year 2013	

FOR OFFICE USE ONLY:
Board Action: Approved: <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A <input type="checkbox"/> Tabled for action on: _____
Certified by: _____ Title: _____ Date: _____

Texas Southmost College
Statement of Revenues & Expenditures
General Fund
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	Total Original Budget	Total Budget Revised	Current Period Actual	YTD Revised Budget Variance
REVENUES				
Operating Revenues				
State Grants & Contracts				
Building Lease - UTB	\$ 1,291,597	\$ 1,291,597	\$ 322,899	\$ (968,698)
Total State Grants & Contracts	\$ 1,291,597	\$ 1,291,597	\$ 322,899	\$ (968,698)
Total Operating Revenues	\$ 1,291,597	\$ 1,291,597	\$ 322,899	\$ (968,698)
Non-Operating Revenues				
Local Tax Revenues				
Ad Valorem Taxes	\$ 10,275,118	\$ 10,275,118	\$ 7,224,344	\$ (3,050,774)
Total Local Tax Revenues	\$ 10,275,118	\$ 10,275,118	\$ 7,224,344	\$ (3,050,774)
Investment Income				
Investment Earnings	\$ 26,862	\$ 26,862	\$ 6,501	\$ (20,361)
Total Investment Income	\$ 26,862	\$ 26,862	\$ 6,501	\$ (20,361)
Other Non-Operating				
Other Income - TSC	\$ 10,000	\$ 10,000	\$ -	\$ (10,000)
Total Other Non-Operating	\$ 10,000	\$ 10,000	\$ -	\$ (10,000)
Total Non-Operating Revenues	\$ 10,311,980	\$ 10,311,980	\$ 7,230,845	\$ (3,081,135)
Total REVENUES	\$ 11,603,577	\$ 11,603,577	\$ 7,553,744	\$ (4,049,833)
EXPENSES				
Operating Expenses				
Institutional Support				
President's Office	\$ 313,152	\$ 313,152	\$ 51,745	\$ 261,407
Board of Trustees	58,500	58,500	3,341	55,159
District Operations Office	772,682	772,682	37,406	735,276
Finance Office	561,727	561,727	95,639	466,088
Facilities & Planning	270,083	270,083	45,207	224,876
VP of Instruction & Student Services	532,677	532,677	44,747	487,930
Marketing & Communications	65,000	65,000	-	65,000
General Institution				-
Attorney Fees	309,499	309,499	2,455	307,045
Auditor Fees	35,000	35,000	-	35,000
Cameron Appraisal District	197,653	197,653	89,205	108,448
Catalogs/Publications/News	500	500	-	500
Commencement	15,000	15,000	-	15,000
Consulting Fees	404,000	404,000	279,193	124,807
Dues/Memberships	49,920	49,920	28,526	21,394
Instit. Official Functions	108,000	108,000	64	107,936
Insurance	1,605,281	1,605,281	27,452	1,577,829
Promotional/Advertising	60,000	60,000	-	60,000
Total General Institution	2,784,853	2,784,853	426,894	2,357,959
Golf Course	135,000	135,000	20,606	114,394
Fort Brown Memorial Center	340,945	340,945	-	340,945
Rancho Del Cielo	165,631	165,631	71,767	93,864
Brownsville Urban System	45,542	45,542	-	45,542
Total Institutional Support	\$ 6,045,792	\$ 6,045,792	\$ 797,352	\$ 5,248,440

Texas Southmost College
Statement of Revenues & Expenditures
General Fund
From 9/1/2012 - 11/30/2012

UTB Commitments	<u>\$ 2,800,000</u>	<u>\$ 2,800,000</u>	<u>\$ -</u>	<u>\$ 2,800,000</u>
Total Operating Expenses	<u>\$ 8,845,792</u>	<u>\$ 8,845,792</u>	<u>\$ 797,352</u>	<u>\$ 8,048,440</u>
Total EXPENSES	<u>\$ 8,845,792</u>	<u>\$ 8,845,792</u>	<u>\$ 797,352</u>	<u>\$ 8,048,440</u>
Interfund Transfers				
Transfer to Campus Facilities	\$ 2,458,104	\$ 2,458,104	\$ -	\$ 2,458,104
Transfer to General Revenue Bd	450,000	450,000	112,500	337,500
Transfer from Auxiliary Fund	(150,319)	(150,319)	-	(150,319)
Transfer from Campus Facilities	-	-	-	-
Total Interfund Transfers	<u>\$ 2,757,785</u>	<u>\$ 2,757,785</u>	<u>\$ 112,500</u>	<u>\$ 2,645,285</u>
Increase/(Decrease) in Net Assets	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 6,643,892</u>	<u>\$ 6,643,892</u>

Texas Southmost College
Statement of Revenues & Expenditures
General Fund
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	Total Original Budget	Total Budget Revised	Current Period Actual	YTD Revised Budget Variance
REVENUES				
Operating Revenues				
Tuition & Fees				
Student Tuition	\$ 5,511,141	\$ 5,511,141	\$ -	\$ (5,511,141)
Lab Fees	155,090	155,090	-	(155,090)
Advising Fee	813,044	813,044	-	(813,044)
Library Fee	536,832	536,832	-	(536,832)
Athletic Fee	779,942	779,942	-	(779,942)
International Education Fee	32,522	32,522	-	(32,522)
Medical Services Fee	316,389	316,389	-	(316,389)
Designated Tuition	11,017,117	11,017,117	-	(11,017,117)
Add/Drop Fees	82,178	82,178	-	(82,178)
Technology Fee	2,020,205	2,020,205	-	(2,020,205)
Remediation Fees	108,771	108,771	-	(108,771)
TPEG Grant	-	-	-	-
Records Fee	169,244	169,244	-	(169,244)
Total Tuition & Fees	\$ 21,542,475	\$ 21,542,475	\$ -	\$ (21,542,475)
State Grants & Contracts				
Texas Grant Program	\$ 1,320,769	\$ 1,320,769	\$ -	\$ (1,320,769)
College Workstudy Program	-	-	50,026	50,026
TWC Carling Technologies	-	-	108,951	108,951
Total State Grants & Contracts	\$ 1,320,769	\$ 1,320,769	\$ 158,977	\$ (1,161,792)
Federal Grants & Contracts				
Carl Perkins Basic Grant	\$ 331,335	\$ 331,335	\$ -	\$ (331,335)
Child Care Center Income	-	-	15,217	15,217
Child Care Food Control	-	-	7,918	7,918
Total Federal Grants & Contracts	\$ 331,335	\$ 331,335	\$ 23,135	\$ (308,200)
Local Grants & Contracts				
Criminal Justice Institute	\$ 120,000	\$ 120,000	\$ -	\$ (120,000)
Child Care	710,323	710,323	108,408	(601,915)
Total Local Grants & Contracts	\$ 830,323	\$ 830,323	\$ 108,408	\$ (721,915)
General Operating Revenues				
Orientation Fees	\$ 169,511	\$ 169,511	\$ -	\$ (169,511)
Total General Operating Revenues	\$ 169,511	\$ 169,511	\$ -	\$ (169,511)
Total Operating Revenues	\$ 24,194,413	\$ 24,194,413	\$ 290,520	\$ (23,903,893)
Non-Operating Revenues				
State Grants & Contracts				
THECB Appropriations	\$ 11,154,853	\$ 11,154,853	\$ 2,574,096	\$ (8,580,757)
THECB Nursing Program	-	-	86,366	86,366
THECB Top 10%	-	-	32,000	32,000
Total State Grants & Contracts	\$ 11,154,853	\$ 11,154,853	\$ 2,692,462	\$ (8,462,391)
Other Non-Operating				
Other Income	\$ 23,292	\$ 23,292	\$ -	\$ (23,292)
Total Other Non-Operating	\$ 23,292	\$ 23,292	\$ -	\$ (23,292)
Total Non-Operating Revenues	\$ 11,178,145	\$ 11,178,145	\$ 2,692,462	\$ (8,485,683)

Texas Southmost College
Statement of Revenues & Expenditures
General Fund
From 9/1/2012 - 11/30/2012

Total REVENUES	\$	<u>35,372,558</u>	\$	<u>35,372,558</u>	\$	<u>2,982,982</u>	\$	<u>(32,389,576)</u>
EXPENSES								
Operating Expenses								
Contracted Services w/ UTB								
Tuition								
Student Paid Tuition	\$	<u>5,511,141</u>	\$	<u>5,511,141</u>	\$	<u>-</u>	\$	<u>5,511,141</u>
Total Tuition	\$	<u>5,511,141</u>	\$	<u>5,511,141</u>	\$	<u>-</u>	\$	<u>5,511,141</u>
Designated Transfers to UTB	\$	<u>31,102,157</u>	\$	<u>31,102,157</u>	\$	<u>2,982,982</u>	\$	<u>28,119,175</u>
Total Contracted Services w/ UTB		<u>36,613,298</u>		<u>36,613,298</u>		<u>2,982,982</u>		<u>33,630,316</u>
Total Operating Expenses	\$	<u>36,613,298</u>	\$	<u>36,613,298</u>	\$	<u>2,982,982</u>	\$	<u>33,630,316</u>
Interfund Transfers								
Transfer from Auxiliary Fund	\$	<u>(1,240,740)</u>	\$	<u>(1,240,740)</u>	\$	<u>-</u>	\$	<u>(1,240,740)</u>
Total Interfund Transfers	\$	<u>(1,240,740)</u>	\$	<u>(1,240,740)</u>	\$	<u>-</u>	\$	<u>(1,240,740)</u>
Increase/(Decrease) in Net Assets	\$	<u>-</u>	\$	<u>-</u>	\$	<u>-</u>	\$	<u>-</u>

Texas Southmost College
Statement of Revenues & Expenditures
Auxiliary Fund
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	Total Original Budget	Total Budget Revised	Current Period Actual	YTD Revised Budget Variance
REVENUES				
Operating Revenues				
Tuition & Fees				
Parking Fees	\$ 300,000	\$ 300,000	\$ -	\$ (300,000)
Student Services Fees	1,240,740	1,240,740	-	(1,240,740)
Total Tuition & Fees	<u>\$ 1,540,740</u>	<u>\$ 1,540,740</u>	<u>\$ -</u>	<u>\$ (1,540,740)</u>
Auxiliary Enterprises				
Bookstore	\$ 187,056	\$ 187,056	\$ -	\$ (187,056)
Communications	-	-	6,180	6,180
Condominiums	420,000	420,000	90,797	(329,203)
Port Mansfield	2,400	2,400	600	(1,800)
Total Auxiliary Enterprises	<u>\$ 609,456</u>	<u>\$ 609,456</u>	<u>\$ 97,577</u>	<u>\$ (511,879)</u>
Total Operating Revenues	<u>\$ 2,150,196</u>	<u>\$ 2,150,196</u>	<u>\$ 97,577</u>	<u>\$ (2,052,619)</u>
Non-Operating Revenues				
Investment Income				
Investment Earnings	\$ 963	\$ 963	\$ 379	\$ (584)
Total Investment Income	<u>\$ 963</u>	<u>\$ 963</u>	<u>\$ 379</u>	<u>\$ (584)</u>
Total Non-Operating Revenues	<u>\$ 963</u>	<u>\$ 963</u>	<u>\$ 379</u>	<u>\$ (584)</u>
Total REVENUES	<u>\$ 2,151,159</u>	<u>\$ 2,151,159</u>	<u>\$ 97,956</u>	<u>\$ (2,053,203)</u>
Operating Expenses				
Auxiliary Enterprises				
Bookstore	\$ 20,000	\$ 20,000	\$ -	\$ 20,000
Condominiums	420,000	420,000	135,352	284,648
Port Mansfield	20,100	20,100	364	19,736
Total Auxiliary Enterprises	<u>\$ 460,100</u>	<u>\$ 460,100</u>	<u>\$ 135,716</u>	<u>\$ 324,384</u>
Total Operating Expenses	<u>\$ 460,100</u>	<u>\$ 460,100</u>	<u>\$ 135,716</u>	<u>\$ 324,384</u>
Total EXPENSES	<u>\$ 460,100</u>	<u>\$ 460,100</u>	<u>\$ 135,716</u>	<u>\$ 324,384</u>
Interfund Transfers				
Transfer to Restricted Parking	\$ 300,000	\$ 300,000	\$ -	\$ 300,000
Transfer to General Fund	150,319	150,319	-	150,319
Transfer to General Fund -	1,240,740	1,240,740	-	1,240,740
Total Interfund Transfers	<u>\$ 1,691,059</u>	<u>\$ 1,691,059</u>	<u>\$ -</u>	<u>\$ 1,691,059</u>
Increase/(Decrease) in Net Assets	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (37,760)</u>	<u>\$ (37,760)</u>

Texas Southmost College
Statement of Revenues & Expenditures
Campus Facilities
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	<u>Total Original Budget</u>	<u>Total Budget Revised</u>	<u>Current Period Actual</u>	<u>YTD Revised Budget Variance</u>
REVENUES				
Non-Operating Revenues				
Investment Income	\$ 9,896	\$ 9,896	\$ 4,263	\$ (5,633)
Total Non-Operating Revenues	<u>\$ 9,896</u>	<u>\$ 9,896</u>	<u>\$ 4,263</u>	<u>\$ (5,633)</u>
Total Revenues	<u>\$ 9,896</u>	<u>\$ 9,896</u>	<u>\$ 4,263</u>	<u>\$ (5,633)</u>
EXPENSES				
Operating Expenses				
Maintenance & Operations				
Campus Improvements	\$ 2,368,000	\$ 2,368,000	\$ 1,047	\$ 2,366,953
Campus Technology	100,000	100,000	24,689	75,311
Historic Restorations	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Maintenance and Operations	<u>\$ 2,468,000</u>	<u>\$ 2,468,000</u>	<u>\$ 25,736</u>	<u>\$ 2,442,264</u>
Total EXPENSES	<u>\$ 2,468,000</u>	<u>\$ 2,468,000</u>	<u>\$ 25,736</u>	<u>\$ 2,442,264</u>
Interfund Transfers				
Transfer from General Fund	\$ (2,458,104)	\$ (2,458,104)	-	\$ (2,458,104)
Total Interfund Transfers	<u>\$ (2,458,104)</u>	<u>\$ (2,458,104)</u>	<u>-</u>	<u>\$ (2,458,104)</u>
Increase/(Decrease) in Net Assets	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (21,473)</u>	<u>\$ (21,473)</u>

Texas Southmost College
Statement of Revenues & Expenditures
Restricted Parking
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	<u>Total Original Budget</u>	<u>Total Budget Revised</u>	<u>Current Period Actual</u>	<u>YTD Revised Budget Variance</u>
REVENUES				
Non-Operating Revenues				
Investment Income	\$ 885	\$ 885	\$ 611	\$ (274)
Total Non-Operating Revenues	<u>\$ 885</u>	<u>\$ 885</u>	<u>\$ 611</u>	<u>\$ (274)</u>
Total REVENUES	<u>\$ 885</u>	<u>\$ 885</u>	<u>\$ 611</u>	<u>\$ (274)</u>
EXPENSES				
Operating Expenses				
Maintenance & Operations				
Parking Projects	\$ 300,885	\$ 300,885	\$ 24,692	\$ 276,193
Total Maintenance & Operations	<u>\$ 300,885</u>	<u>\$ 300,885</u>	<u>\$ 24,692</u>	<u>\$ (276,193)</u>
Total Operating Expenses	<u>\$ 300,885</u>	<u>\$ 300,885</u>	<u>\$ 24,692</u>	<u>\$ 276,193</u>
Total EXPENSES	<u>\$ 300,885</u>	<u>\$ 300,885</u>	<u>\$ 24,692</u>	<u>\$ 276,193</u>
Interfund Transfers				
Transfer from Auxiliary	\$ (300,000)	\$ (300,000)	\$ -	\$ (300,000)
Total Interfund Transfers	<u>\$ (300,000)</u>	<u>\$ (300,000)</u>	<u>\$ -</u>	<u>\$ (300,000)</u>
Increase/(Decrease) in Net Assets	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (24,081)</u>	<u>\$ (24,081)</u>

Texas Southmost College
Statement of Revenues & Expenditures
2000 Student Union Revenue Bond Fund
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	<u>Total Original Budget</u>	<u>Total Budget Revised</u>	<u>Current Period Actual</u>	<u>YTD Revised Budget Variance</u>
REVENUES				
Operating Revenues				
Tuition & Fees				
Student Union Fees	\$ 592,248	\$ 592,248	\$ -	\$ (592,248)
Contracted Services	144,754	144,754	-	(144,754)
Total Tuition & Fees	<u>\$ 737,002</u>	<u>\$ 737,002</u>	<u>\$ -</u>	<u>\$ (737,002)</u>
Total Operating Revenues	<u>\$ 737,002</u>	<u>\$ 737,002</u>	<u>\$ -</u>	<u>\$ (737,002)</u>
Non-Operating Revenues				
Investment Income	\$ 4,688	\$ 4,688	\$ 909	\$ (3,779)
Total Investment Income	<u>\$ 4,688</u>	<u>\$ 4,688</u>	<u>\$ 909</u>	<u>\$ (3,779)</u>
Total Non-Operating Revenues	<u>\$ 4,688</u>	<u>\$ 4,688</u>	<u>\$ 909</u>	<u>\$ (3,779)</u>
Total REVENUES	<u>\$ 741,690</u>	<u>\$ 741,690</u>	<u>\$ 909</u>	<u>\$ (740,781)</u>
EXPENSES				
Non-Operating Expenses				
Institutional Support				
Fiscal Agent Fees	\$ 11,100	\$ 11,100	\$ -	\$ 11,100
Total Institutional Support	<u>\$ 11,100</u>	<u>\$ 11,100</u>	<u>\$ -</u>	<u>\$ 11,100</u>
Debt Service				
Interest on Capital	\$ 273,590	\$ 273,590	\$ -	\$ 273,590
Principal on Capital	395,000	395,000	-	395,000
Total Debt Service	<u>\$ 668,590</u>	<u>\$ 668,590</u>	<u>\$ -</u>	<u>\$ 668,590</u>
Total Non-Operating Expenses	<u>\$ 679,690</u>	<u>\$ 679,690</u>	<u>\$ -</u>	<u>\$ 679,690</u>
Total EXPENSES	<u>\$ 679,690</u>	<u>\$ 679,690</u>	<u>\$ -</u>	<u>\$ 679,690</u>
Increase/(Decrease) in Net Assets	<u>\$ 62,000</u>	<u>\$ 62,000</u>	<u>\$ 909</u>	<u>\$ (61,091)</u>

Texas Southmost College
Statement of Revenues & Expenditures
2002 General Revenue Bond Fund
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	Total Original Budget	Total Budget Revised	Current Period Actual	YTD Revised Budget Variance
REVENUES				
Non-Operating Revenues				
Investment Income				
Investment Earnings	\$ 2,446	\$ 2,446	\$ 242	\$ (2,204)
Total Investment Income	\$ 2,446	\$ 2,446	\$ 242	\$ (2,204)
Total Non-Operating Revenues	\$ 2,446	\$ 2,446	\$ 242	\$ (2,204)
Total REVENUES	\$ 2,446	\$ 2,446	\$ 242	\$ (2,204)
EXPENSES				
Non-Operating Expenses				
Institutional Support				
Fiscal Agent Fees	\$ 4,950	\$ 4,950	\$ -	\$ 4,950
Total Institutional Support	\$ 4,950	\$ 4,950	\$ -	\$ 4,950
Debt Service				
Interest on Capital	\$ 252,496	\$ 252,496	\$ -	\$ 252,496
Principal on Capital	195,000	195,000	-	195,000
Total Debt Service	\$ 447,496	\$ 447,496	\$ -	\$ 447,496
Total Non-Operating Expenses	\$ 452,446	\$ 452,446	\$ -	\$ 452,446
Total EXPENSES	\$ 452,446	\$ 452,446	\$ -	\$ 452,446
Interfund Transfers				
Transfer from General	\$ (450,000)	\$ (450,000)	\$ (112,500)	\$ (337,500)
Total Interfund Transfers	\$ (450,000)	\$ (450,000)	\$ (112,500)	\$ (337,500)
Increase/(Decrease) in Net Assets	\$ -	\$ -	\$ 112,742	\$ 112,742

Texas Southmost College
Statement of Revenues & Expenditures
2005 REK Center Rev. Bond Fund
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	Total Original Budget	Total Budget Revised	Current Period Actual	YTD Revised Budget Variance
REVENUES				
Operating Revenues				
Tuition & Fees				
Student Recreation Fee	\$ 979,682	\$ 979,682	\$ -	\$ (979,682)
Contracted Services	3,049	3,049	-	(3,049)
Total Tuition & Fees	<u>\$ 982,731</u>	<u>\$ 982,731</u>	<u>\$ -</u>	<u>\$ (982,731)</u>
Total Operating Revenues	<u>\$ 982,731</u>	<u>\$ 982,731</u>	<u>\$ -</u>	<u>\$ (982,731)</u>
Non-Operating Revenues				
Investment Income				
Investment Earnings	\$ 9,890	\$ 9,890	\$ 2,733	\$ (7,157)
Total Investment Income	<u>\$ 9,890</u>	<u>\$ 9,890</u>	<u>\$ 2,733</u>	<u>\$ (7,157)</u>
Total Non-Operating Revenues	<u>\$ 9,890</u>	<u>\$ 9,890</u>	<u>\$ 2,733</u>	<u>\$ (7,157)</u>
Total REVENUES	<u>\$ 992,621</u>	<u>\$ 992,621</u>	<u>\$ 2,733</u>	<u>\$ (989,888)</u>
EXPENSES				
Non-Operating Expenses				
Institutional Support				
Fiscal Agent Fees	\$ 10,640	\$ 10,640	\$ -	\$ 10,640
Total Institutional Support	<u>\$ 10,640</u>	<u>\$ 10,640</u>	<u>\$ -</u>	<u>\$ 10,640</u>
Debt Service				
Interest on Capital	\$ 546,981	\$ 546,981	\$ -	\$ 546,981
Principal on Capital	435,000	435,000	-	435,000
Total Debt Service	<u>\$ 981,981</u>	<u>\$ 981,981</u>	<u>\$ -</u>	<u>\$ 981,981</u>
Total Non-Operating Expenses	<u>\$ 992,621</u>	<u>\$ 992,621</u>	<u>\$ -</u>	<u>\$ 992,621</u>
Total EXPENSES	<u>\$ 992,621</u>	<u>\$ 992,621</u>	<u>\$ -</u>	<u>\$ 992,621</u>
Increase/(Decrease) in Net Assets	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,733</u>	<u>\$ 2,733</u>

Texas Southmost College
Statement of Revenues & Expenditures
2005 Tax Debt Service Fund
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	Total Original Budget	Total Budget Revised	Current Period Actual	YTD Revised Budget Variance
REVENUES				
Non-Operating Revenues				
Local Tax Revenues	\$ 1,610,043	\$ 1,610,043	\$ 1,129,834	\$ (480,209)
Investment Income				
Investment Earnings	2,545	2,545	268	(2,277)
Total Investment Income	\$ 2,545	\$ 2,545	\$ 268	\$ (2,277)
Total Non-Operating Revenues	\$ 1,612,588	\$ 1,612,588	\$ 1,130,102	\$ (482,486)
Total REVENUES	\$ 1,612,588	\$ 1,612,588	\$ 1,130,102	\$ (482,486)
EXPENSES				
Non-Operating Expenses				
Institutional Support				
Fiscal Agent Fees	\$ 4,300	\$ 4,300	\$ -	\$ 4,300
Total Institutional Support	\$ 4,300	\$ 4,300	\$ -	\$ 4,300
Debt Service				
Principal on Capital	\$ 940,000	\$ 940,000	\$ -	\$ 940,000
Interest on Capital	668,288	668,288	-	668,288
Total Debt Service	\$ 1,608,288	\$ 1,608,288	\$ -	\$ 1,608,288
Total Non-Operating Expenses	\$ 1,612,588	\$ 1,612,588	\$ -	\$ 1,612,588
Total EXPENSES	\$ 1,612,588	\$ 1,612,588	\$ -	\$ 1,612,588
Increase/(Decrease) in Net Assets	\$ -	\$ -	\$ 1,130,102	\$ 1,130,102

Texas Southmost College
Statement of Revenues & Expenditures
2006 Tax Debt Service Fund
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	Total Original Budget	Total Budget Revised	Current Period Actual	YTD Revised Budget Variance
REVENUES				
Non-Operating Revenues				
Local Tax Revenues	\$ 1,731,826	\$ 1,731,826	\$ 1,210,805	\$ (521,021)
Investment Income				
Investment Earnings	\$ 1,664	\$ 1,664	\$ 331	\$ (1,333)
Total Investment Income	\$ 1,664	\$ 1,664	\$ 331	\$ (1,333)
Total Non-Operating Revenues	\$ 1,733,490	\$ 1,733,490	\$ 1,211,136	\$ (522,354)
Total REVENUES	\$ 1,733,490	\$ 1,733,490	\$ 1,211,136	\$ (522,354)
EXPENSES				
Non-Operating Expenses				
Institutional Support				
Fiscal Agent Fees	\$ 3,750	\$ 3,750	\$ -	\$ 3,750
Total Institutional Support	\$ 3,750	\$ 3,750	\$ -	\$ 3,750
Debt Service				
Principal on Capital	\$ 655,000	\$ 655,000	\$ -	\$ 655,000
Interest on Capital	1,074,740	1,074,740	-	1,074,740
Total Debt Service	\$ 1,729,740	\$ 1,729,740	\$ -	\$ 1,729,740
Total Non-Operating Expenses	\$ 1,733,490	\$ 1,733,490	\$ -	\$ 1,733,490
Total EXPENSES	\$ 1,733,490	\$ 1,733,490	\$ -	\$ 1,733,490
Increase/(Decrease) in Net Assets	\$ -	\$ -	\$ 1,211,136	\$ 1,211,136

Texas Southmost College
Statement of Revenues & Expenditures
2006 Maintenance Tax Notes Fund
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	Total Original Budget	Total Budget Revised	Current Period Actual	YTD Revised Budget Variance
REVENUES				
Non-Operating Revenues				
Local Tax Revenues	\$ 379,058	\$ 379,058	\$ 265,960	\$ (113,098)
Investment Income				
Investment Earnings	<u>870</u>	<u>870</u>	<u>69</u>	<u>(801)</u>
Total Investment Income	<u>\$ 870</u>	<u>\$ 870</u>	<u>\$ 69</u>	<u>\$ (801)</u>
Total Non-Operating Revenues	<u>\$ 379,928</u>	<u>\$ 379,928</u>	<u>\$ 266,029</u>	<u>\$ (113,899)</u>
Total REVENUES	<u>\$ 379,928</u>	<u>\$ 379,928</u>	<u>\$ 266,029</u>	<u>\$ (113,899)</u>
EXPENSES				
Non-Operating Expenses				
Institutional Support				
Fiscal Agent Fees	<u>\$ 3,300</u>	<u>\$ 3,300</u>	<u>\$ -</u>	<u>\$ 3,300</u>
Total Institutional Support	<u>\$ 3,300</u>	<u>\$ 3,300</u>	<u>\$ -</u>	<u>\$ 3,300</u>
Debt Service				
Interest on Capital	<u>\$ 166,628</u>	<u>\$ 166,628</u>	<u>\$ -</u>	<u>\$ 166,628</u>
Principal on Capital	<u>210,000</u>	<u>210,000</u>	<u>-</u>	<u>210,000</u>
Total Debt Service	<u>\$ 376,628</u>	<u>\$ 376,628</u>	<u>\$ -</u>	<u>\$ 376,628</u>
Total Non-Operating Expenses	<u>\$ 379,928</u>	<u>\$ 379,928</u>	<u>\$ -</u>	<u>\$ 379,928</u>
Total EXPENSES	<u>\$ 379,928</u>	<u>\$ 379,928</u>	<u>\$ -</u>	<u>\$ 379,928</u>
Increase/(Decrease) in Net Assets	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 266,029</u>	<u>\$ 266,029</u>

Texas Southmost College
Statement of Revenues & Expenditures
2007 Tax Debt Service Fund
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	Total Original Budget	Total Budget Revised	Current Period Actual	YTD Revised Budget Variance
REVENUES				
Non-Operating Revenues				
Local Tax Revenues	\$ 1,019,891	\$ 1,019,891	\$ 712,535	\$ (307,356)
Investment Income				
Investment Earnings	1,329	1,329	192	(1,137)
Total Investment Income	\$ 1,329	\$ 1,329	\$ 192	\$ (1,137)
Total Non-Operating Revenues	\$ 1,021,220	\$ 1,021,220	\$ 712,727	\$ (308,493)
Total REVENUES	<u>\$ 1,021,220</u>	<u>\$ 1,021,220</u>	<u>\$ 712,727</u>	<u>\$ (308,493)</u>
EXPENSES				
Non-Operating Expenses				
Institutional Support				
Fiscal Agent Fees	\$ 3,450	\$ 3,450	-	\$ 3,450
Total Institutional Support	<u>\$ 3,450</u>	<u>\$ 3,450</u>	<u>-</u>	<u>\$ 3,450</u>
Debt Service				
Interest on Capital	\$ 552,770	\$ 552,770	-	\$ 552,770
Principal on Capital	465,000	465,000	-	465,000
Total Debt Service	<u>\$ 1,017,770</u>	<u>\$ 1,017,770</u>	<u>-</u>	<u>\$ 1,017,770</u>
Total Non-Operating Expenses	<u>\$ 1,021,220</u>	<u>\$ 1,021,220</u>	<u>-</u>	<u>\$ 1,021,220</u>
Total EXPENSES	<u>\$ 1,021,220</u>	<u>\$ 1,021,220</u>	<u>-</u>	<u>\$ 1,021,220</u>
Increase/(Decrease) in Net Assets	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 712,727</u>	<u>\$ 712,727</u>

Texas Southmost College
Statement of Revenues & Expenditures
2007 Maintenance Tax Notes Fund
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	Total Original Budget	Total Budget Revised	Current Period Actual	YTD Revised Budget Variance
REVENUES				
Non-Operating Revenues				
Local Tax Revenues	\$ 149,023	\$ 149,023	\$ 104,440	\$ (44,583)
Investment Income				
Investment Earnings	148	148	25	(123)
Total Investment Income	\$ 148	\$ 148	\$ 25	\$ (123)
Total Non-Operating Revenues	\$ 149,171	\$ 149,171	\$ 104,465	\$ (44,706)
Total REVENUES	\$ 149,171	\$ 149,171	\$ 104,465	\$ (44,706)
EXPENSES				
Non-Operating Expenses				
Institutional Support				
Fiscal Agent Fees	\$ 3,500	\$ 3,500	\$ -	\$ 3,500
Total Institutional Support	\$ 3,500	\$ 3,500	\$ -	\$ 3,500
Debt Service				
Interest on Capital	\$ 70,671	\$ 70,671	\$ -	\$ 70,671
Principal on Capital	75,000	75,000	-	75,000
Total Debt Service	\$ 145,671	\$ 145,671	\$ -	\$ 145,671
Total Non-Operating Expenses	\$ 149,171	\$ 149,171	\$ -	\$ 149,171
Total EXPENSES	\$ 149,171	\$ 149,171	\$ -	\$ 149,171
 Increase/(Decrease) in Net Assets	 \$ -	 \$ -	 \$ 104,465	 \$ 104,465

Texas Southmost College
Statement of Revenues & Expenditures
2008 Tax Debt Service Fund
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	Total Original Budget	Total Budget Revised	Current Period Actual	YTD Revised Budget Variance
REVENUES				
Non-Operating Revenues				
Local Tax Revenues	\$ 274,799	\$ 274,799	\$ 193,882	\$ (80,917)
Investment Income				
Investment Earnings	2,467	2,467	66	(2,401)
Total Investment Income	\$ 2,467	\$ 2,467	\$ 66	\$ (2,401)
Total Non-Operating Revenues	\$ 277,266	\$ 277,266	\$ 193,948	\$ (83,318)
Total REVENUES	\$ 277,266	\$ 277,266	\$ 193,948	\$ (83,318)
EXPENSES				
Non-Operating Expenses				
Institutional Support				
Fiscal Agent Fees	\$ 2,200	\$ 2,200	-	\$ 2,200
Total Institutional Support	\$ 2,200	\$ 2,200	-	\$ 2,200
Debt Service				
Interest on Capital	\$ 165,066	\$ 165,066	-	\$ 165,066
Principal on Capital	110,000	110,000	-	110,000
Total Debt Service	\$ 275,066	\$ 275,066	-	\$ 275,066
Total Non-Operating Expenses	\$ 277,266	\$ 277,266	-	\$ 277,266
Total EXPENSES	\$ 277,266	\$ 277,266	-	\$ 277,266
Increase/(Decrease) in Net Assets	\$ -	\$ -	\$ 193,948	\$ 193,948

Texas Southmost College
Statement of Revenues & Expenditures
2008 Maintenance Tax Notes Fund
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	Total Original Budget	Total Budget Revised	Current Period Actual	YTD Revised Budget Variance
REVENUES				
Non-Operating Revenues				
Local Tax Revenues	\$ 380,034	\$ 380,034	\$ 265,703	\$ (114,331)
Investment Income				
Investment Earnings	\$ 729	\$ 729	\$ 53	\$ (676)
Total Investment Income	<u>729</u>	<u>729</u>	<u>53</u>	<u>(676)</u>
Total Non-Operating Revenues	<u>\$ 380,763</u>	<u>\$ 380,763</u>	<u>\$ 265,756</u>	<u>\$ (115,007)</u>
Total REVENUES	<u>\$ 380,763</u>	<u>\$ 380,763</u>	<u>\$ 265,756</u>	<u>\$ (115,007)</u>
EXPENSES				
Non-Operating Expenses				
Institutional Support				
Fiscal Agent Fees	\$ 2,350	\$ 2,350	\$ -	\$ 2,350
Total Institutional Support	<u>\$ 2,350</u>	<u>\$ 2,350</u>	<u>\$ -</u>	<u>\$ 2,350</u>
Debt Service				
Interest on Capital	\$ 178,413	\$ 178,413	\$ -	\$ 178,413
Principal on Capital	<u>200,000</u>	<u>200,000</u>	<u>-</u>	<u>200,000</u>
Total Debt Service	<u>\$ 378,413</u>	<u>\$ 378,413</u>	<u>\$ -</u>	<u>\$ 378,413</u>
Total Non-Operating Expenses	<u>\$ 380,763</u>	<u>\$ 380,763</u>	<u>\$ -</u>	<u>\$ 380,763</u>
Total EXPENSES	<u>\$ 380,763</u>	<u>\$ 380,763</u>	<u>\$ -</u>	<u>\$ 380,763</u>
Increase/(Decrease) in Net Assets	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 265,756</u>	<u>\$ 265,756</u>

Texas Southmost College
Statement of Revenues & Expenditures
2009 Tax Debt Service Fund
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	Total Original Budget	Total Budget Revised	Current Period Actual	YTD Revised Budget Variance
REVENUES				
Non-Operating Revenues				
Local Tax Revenues	\$ 443,648	\$ 443,648	\$ 312,195	\$ (131,453)
Investment Income				
Investment Earnings	\$ 5,002	\$ 5,002	\$ 74	\$ (4,928)
Total Investment Income	<u>5,002</u>	<u>5,002</u>	<u>74</u>	<u>(4,928)</u>
Total Non-Operating Revenues	<u>\$ 448,650</u>	<u>\$ 448,650</u>	<u>\$ 312,269</u>	<u>\$ (136,381)</u>
Total REVENUES	<u>\$ 448,650</u>	<u>\$ 448,650</u>	<u>\$ 312,269</u>	<u>\$ (136,381)</u>
EXPENSES				
Non-Operating Expenses				
Institutional Support				
Fiscal Agent Fees	\$ 2,350	\$ 2,350	\$ -	\$ 2,350
Total Institutional Support	<u>\$ 2,350</u>	<u>\$ 2,350</u>	<u>\$ -</u>	<u>\$ 2,350</u>
Debt Service				
Interest on Capital	\$ 109,300	\$ 109,300	\$ -	\$ 109,300
Principal on Capital	<u>337,000</u>	<u>337,000</u>	<u>-</u>	<u>337,000</u>
Total Debt Service	<u>\$ 446,300</u>	<u>\$ 446,300</u>	<u>\$ -</u>	<u>\$ 446,300</u>
Total Non-Operating Expenses	<u>\$ 448,650</u>	<u>\$ 448,650</u>	<u>\$ -</u>	<u>\$ 448,650</u>
Total EXPENSES	<u>\$ 448,650</u>	<u>\$ 448,650</u>	<u>\$ -</u>	<u>\$ 448,650</u>
Increase/(Decrease) in Net Assets	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 312,269</u>	<u>\$ 312,269</u>

Texas Southmost College
Statement of Revenues & Expenditures
2009 Maintenance Tax Notes Fund
From 9/1/2012 - 11/30/2012

(In Whole Numbers)

	Total Original Budget	Total Budget Revised	Current Period Actual	YTD Revised Budget Variance
REVENUES				
Non-Operating Revenues				
Local Tax Revenues	\$ 284,648	\$ 284,648	\$ 198,289	\$ (86,359)
Investment Income				
Investment Earnings	865	865	38	(827)
Total Investment Income	\$ 865	\$ 865	\$ 38	\$ (827)
Total Non-Operating Revenues	\$ 285,513	\$ 285,513	\$ 198,327	\$ (87,186)
Total REVENUES	\$ 285,513	\$ 285,513	\$ 198,327	\$ (87,186)
EXPENSES				
Non-Operating Expenses				
Institutional Support				
Fiscal Agent Fees	\$ 2,350	\$ 2,350	\$ -	\$ 2,350
Total Institutional Support	\$ 2,350	\$ 2,350	\$ -	\$ 2,350
Debt Service				
Principal on Capital	\$ 168,500	\$ 168,500	\$ -	\$ 168,500
Interest on Capital	114,663	114,663	-	114,663
Total Debt Service	\$ 283,163	\$ 283,163	\$ -	\$ 283,163
Total Non-Operating Expenses	\$ 285,513	\$ 285,513	\$ -	\$ 285,513
Total EXPENSES	\$ 285,513	\$ 285,513	\$ -	\$ 285,513
Increase/(Decrease) in Net Assets	\$ -	\$ -	\$ 198,327	\$ 198,327

TEXAS SOUTHMOST COLLEGE DISTRICT
INVESTMENT REPORT
FOR QUARTER ENDED
NOVEMBER 2012

RETIREMENT OF INDEBTEDNESS

Instrument	Book Value 8/31/2012	Market Value 8/31/2012	Book Value 11/30/2012	Market Value 11/30/2012	Avg. Yield	Maturity	Interest Earned
TSC Debt Service Fund	\$208,984.95	\$208,984.95	\$209,065.29	\$209,065.29	0.222%	N/A	\$117.04
TSC 1987 Tax Debt Service Fund	\$498,578.85	\$498,578.85	\$504,047.87	\$504,047.87	0.222%	N/A	\$280.36
TSC 2005 Tax Debt Service Fund	\$201,077.47	\$201,077.47	\$1,289,377.19	\$1,289,377.19	0.222%	N/A	\$267.74
TSC 2005 WRKC Debt Service Fund	\$4,880,377.58	\$4,880,377.58	\$4,882,253.87	\$4,882,253.87	0.222%	N/A	\$2,733.23
TSC 2006 Tax Debt Service	\$294,511.78	\$294,511.78	\$1,460,637.39	\$1,460,637.39	0.222%	N/A	\$331.14
TSC 2007 Tax Debt Service	\$168,527.11	\$168,527.11	\$854,028.83	\$854,028.83	0.222%	N/A	\$191.79
TSC 2008 Tax Debt Service	\$71,301.56	\$71,301.56	\$257,789.34	\$257,789.34	0.222%	N/A	\$66.45
TSC 2009 Tax Debt Service	\$56,806.20	\$56,806.20	\$357,609.89	\$357,609.89	0.222%	N/A	\$74.38
TSC 2006 Maintenance Tax Debt Service	\$57,698.40	\$57,698.40	\$313,842.81	\$313,842.81	0.222%	N/A	\$68.89
TSC 2007 Maintenance Tax Debt Service	\$19,098.06	\$19,098.06	\$119,136.22	\$119,136.22	0.222%	N/A	\$24.83
TSC 2008 Maintenance Tax Debt Service	\$29,158.98	\$29,158.98	\$285,111.77	\$285,111.77	0.222%	N/A	\$52.80
TSC 2009 Maintenance Tax Debt Service	\$19,559.86	\$19,559.86	\$210,575.41	\$210,575.41	0.222%	N/A	\$37.96
TSC Student Union Bldg Fees	\$1,622,527.12	\$1,622,527.12	\$1,623,150.91	\$1,623,150.91	0.222%	N/A	\$908.69
							<u>\$5,155.30</u>

AGENCY FUNDS

Instrument	Book Value 8/31/2012	Market Value 8/31/2012	Book Value 11/30/2012	Market Value 11/30/2012	Avg. Yield	Maturity	Interest Earned
TSC Alumni Association	\$10,762.45	\$10,762.45	\$10,766.59	\$10,766.59	0.222%	N/A	\$6.03
							<u>\$6.03</u>

TOTAL INTEREST EARNED THIS QUARTER

\$18,984.54

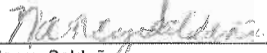
Note: All investments are in accordance with the stated strategies, District Board Investment Policy 4.60, and relevant provisions of the law.

Interest Summary

FUNDS	Earned 1st Qtr	Earned 2nd Qtr	Earned 3rd Qtr	Earned 4th Qtr
Current Funds	\$6,880.12			
Loan Funds	\$20.60			
Endowment & Similar Funds	\$5.23			
Plant Funds	\$12,072.56			
Agency Funds	\$6.03			
TOTAL	\$18,984.54			



Chet Lewis, III
Vice President of Finance
and Administration



Nancy Saldaña
Director of Finance